

[Unofficial Translation]

February 22, 2019

Seiji Inagaki
Representative Director, President
The Dai-ichi Life Insurance Company, Limited

Dai-ichi Life Insurance to Appoint Executive Officers

The Dai-ichi Life Insurance Company, Limited (President: Seiji Inagaki) hereby announces that it will appoint the following executive officers effective April 1, 2019.

[Unofficial Translation]

1. Changes of titles, retirement and newly appointment of Directors and Executive Officers

(1) Changes of Titles (as of April 1, 2019)

As of April 1, 2019	Current title	Name
Director, Managing Executive Officer General Manager, Corporate and Structured Finance Dept.	Director, Managing Executive Officer	Tetsuya Kikuta
Managing Executive Officer	Managing Executive Officer Chief General Manager, Kansai Operations Bureau	Masahiro Takashima
Managing Executive Officer Chief General Manager, Chubu Market	Managing Executive Officer Chief General Manager, Chubu Operations Bureau	Katsuhisa Watanabe
Managing Executive Officer Chief General Manager, Kansai Market	Executive Officer Chief General Manager, Investment General Manager, Equity Investment Dept.	Yasuhiro Miyata
Managing Executive Officer	Executive Officer	Ichiro Okamoto
Executive Officer Chief General Manager, Eastern Market II	Executive Officer Chief General Manager, Central Tokyo Market	Hideki Higuchi
Executive Officer Chief General Manager, Eastern Market I	Executive Officer Chief General Manager, Eastern Market General Manager, Hokkaido Market	Yasutaka Shimokawa
Executive Officer Chief General Manager, Western Market II	Executive Officer Chief General Manager, Western Market General Manager, Western Market	Masahiro Akashi

(2) Retiring Officer (as of March 31, 2019)

Current title	Name	Remarks
Managing Executive Officer	Atsushi Takahashi	Atsushi Takahashi will be appointed as Advisor of THE DAI-ICHI BUILDING CO., LTD. on April 1, 2019.
Executive Officer General Manager, Kobe Branch Office	Ryuzo Akamatsu	Ryuzo Akamatsu will be appointed as Vice President of THE DAI-ICHI BUILDING CO., LTD. on April 1, 2019.

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(3) Appointment of New Executive Officers (as of April 1, 2019)

As of April 1, 2019	Name
Executive Officer Chief General Manager, Western Market I	Tatsuya Hayakawa
Executive Officer General Manager, Higashi-Shikoku Branch Office	Toshimitsu Miyauchi
Executive Officer General Manager, Kobe Branch Office	Hiroyuki Miyoshi
Executive Officer Chief General Manager, Investment	Kazuyuki Shigemoto
Executive Officer General Manager, Business Process Planning Dept.	Kyoichi Haida

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2. Directors, Audit and Supervisory Board Members and Executive Officers as of April 1, 2019

As of April 1, 2019	Name
Representative Director, Chairman of the Board	Koichiro Watanabe
Representative Director, President	Seiji Inagaki
Representative Director, Vice Chairman	Hideo Teramoto
Representative Director, Vice President	Satoru Tsutsumi
Representative Director, Vice President	Kenji Sakurai
Director, Senior Managing Executive Officer	Kazuma Ishii
Director, Managing Executive Officer	Masamitsu Nambu
Director, Managing Executive Officer	Hideo Hatanaka
Director, Managing Executive Officer	Hiroshi Shoji
Director, Managing Executive Officer	Tetsuya Kikuta
Director, Managing Executive Officer	Munehiro Uryu
Director	Morinobu Nagahama
Director	Michiko Miyamoto
Director	Keisuke Yokoo
Director	Haruo Funabashi
Audit and Supervisory Board Member(Full-Time)	Atsushi Nagayama
Audit and Supervisory Board Member(Full-Time)	Ryuichi Yamamoto
Audit and Supervisory Board Member	Tsuneaki Taniguchi
Audit and Supervisory Board Member	Takehiko Nagasaki
Audit and Supervisory Board Member	Sanae Tanaka
Managing Executive Officer	Masahiro Takashima
Managing Executive Officer	Katsuhisa Watanabe
Managing Executive Officer	Kimihiro Sato
Managing Executive Officer	Tatsusaburo Yamamoto
Managing Executive Officer	Chieko Takahashi
Managing Executive Officer	Mitsunori Moriguchi
Managing Executive Officer	Yasuhiro Miyata
Managing Executive Officer	Ichiro Okamoto
Executive Officer	Koichi Oizumi
Executive Officer	Sumie Watanabe
Executive Officer	Hideki Higuchi
Executive Officer	Yasutaka Shimokawa
Executive Officer	Kyoichi Saito
Executive Officer	Hisashi Takada
Executive Officer	Hiroyuki Kanou
Executive Officer	Kozo Kita

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As of April 1, 2019	Name
Executive Officer	Yasumasa Iwai
Executive Officer	Yoshitaka Okumura
Executive Officer	Shoji Yamanaka
Executive Officer	Tsuyoshi Kawamoto
Executive Officer	Masahiro Akashi
Executive Officer	Tatsuya Hayakawa
Executive Officer	Toshimitsu Miyauchi
Executive Officer	Hiroyuki Miyoshi
Executive Officer	Kazuyuki Shigemoto
Executive Officer	Kyoichi Haida

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3. Responsibilities of and delegation to Executive Officers as of April 1, 2019

Name and Title	Responsibilities (“Supervising” or “In charge of”)		Delegation
Hideo Teramoto (Representative Director, Vice Chairman)	Supervising	IT Business Process Planning Dept., Marketing Strategy Dept.(the matters regarding InsTech), Total Life Planning and Sales Training Dept.(the matters regarding InsTech)	
Satoru Tsutsumi (Representative Director, Vice President)	Supervising	Group Life Insurance Business Unit, Agency Management Dept. (the matters regarding Agency Relationship Promotion Center, joint oversight with Mr. Sakurai), Wholesale Management Dept., Corporate Relations Dept. No.1, No.2, No.3, No.4, No.5, No.6, No.7 and No.8, International Corporate Relations Dept., Financial Institution Relations Dept., Dispersed Sector Relations Dept., Public Sector Relations Dept., Metropolitan Corporate Relations Dept. No.1, No.2 and No.3, Kanagawa Sales Bureau, Hokkaido Sales Bureau, East Japan Corporate Relations Dept., West Japan Sales Bureau, Chubu Corporate Relations Dept., Osaka Corporate Relations Dept., Kyoto/Kobe Corporate Relations Dept.	Chief General Manager, Financial Institution Relations
	In charge of	Investment Trust Service Center, Group Pension Business Unit, Group Pension Service Dept., Separate Account Management Dept.	
Kenji Sakurai (Representative Director, Vice President)	Supervising	Quality Management Promotion Dept., Alliance Business Promotion Dept., Retail Management Dept., Sales Personnel Dept., Workplace Sales Force Promotion Dept., Financial Planning and Consulting Dept., Customer Service Dept., Contact Center Control Dept., Agency Management Dept., Agency Sales Dept. No.1, Agency Sales Dept. No.2, Metropolitan Sales Management Dept., East Japan Sales Management Dept., West Japan Sales Management Dept., Chubu Sales Management Dept., Kansai Sales Management Dept.	
Kazuma Ishii (Director, Senior Managing Executive Officer)	In charge of	Internal Audit Dept.	
Masamitsu Nambu (Director, Managing Executive Officer)	Supervising	Business Process Planning Dept., Underwriting and Medical Dept., Policy Service Dept., Claims Dept.	
	In charge of	Quality Management Promotion Dept., Alliance Business Promotion Dept., Contact Center Control Dept.	

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Name and Title	Responsibilities (“Supervising” or “In charge of”)		Delegation
Hideo Hatanaka (Director, Managing Executive Officer)	In charge of	Dai-ichi’s Social Responsibility Promotion Center, Corporate Planning Dept., Government Relations Dept., Public Relations Dept.	Chief General Manager, Corporate Planning and Government Relations
Hiroshi Shoji (Director, Managing Executive Officer)	In charge of	Profit Management Dept., Financial Planning and Actuarial Dept., Investment Administration Dept., Credit Dept.	
Tetsuya Kikuta (Director, Managing Executive Officer)	In charge of	Separate Account Management Dept.(joint oversight with Mr. Tsutsumi), Investment Planning Dept., Corporate and Structured Finance Dept., Real Estate Dept.	General Manager, Corporate and Structured Finance Dept.
Munehiro Uryu (Director, Managing Executive Officer)	In charge of	Marketing Strategy Dept. (except for the matters regarding InsTech), Product Development and Management Unit, Investment Trust Service Center(joint oversight with Mr. Tsutsumi), Sales Force Planning Dept.	
Masahiro Takashima (Managing Executive Officer)	In charge of	the matters regarding specific assignments	
Katsuhisa Watanabe (Managing Executive Officer)	In charge of	Chubu Sales Management Dept., Chubu Corporate Relations Dept.	Chief General Manager, Chubu Market
Kimihiro Sato (Managing Executive Officer)	In charge of	Total Life Planning and Sales Training Dept. (except for the matters regarding InsTech), Metropolitan Sales Management Dept., Metropolitan Corporate Relations Dept. No.1 No.2 and No.3, Kanagawa Sales Bureau	Chief General Manager, Metropolitan Market
Tatsusaburo Yamamoto (Managing Executive Officer)	Supervising	Human Resources Dept.	
Chieko Takahashi (Managing Executive Officer)	In charge of	Group Life Insurance Business Unit, Public Sector Relations Dept.	General Manager, Public Sector Relations Dept.
Mitsunori Moriguchi (Managing Executive Officer)	In charge of	Corporate Relations Dept. No.5, No.6, No.7 and No.8, Dispersed Sector Relations Dept.	
Yasuhiro Miyata (Managing Executive Officer)	In charge of	Kansai Sales Management Dept., Osaka Corporate Relations Dept., Kyoto/Kobe Corporate Relations Dept.	Chief General Manager, Kansai Market
Ichiro Okamoto (Managing Executive Officer)	In charge of	Compliance Control Dept., Risk Management Dept., General Affairs Dept., Legal Dept.	

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Name and Title	Responsibilities (“Supervising” or “In charge of”)		Delegation
Koichi Oizumi (Executive Officer)	In charge of	Policy Service Dept., Claims Dept.	
Sumie Watanabe (Executive Officer)	In charge of	Human Resources Dept. (the matters regarding Diversity and Inclusion, joint oversight with Mr. Kanou), Financial Planning and Consulting Dept., Customer Service Dept.	
Hideki Higuchi (Executive Officer)	In charge of	East Japan Sales Management Dept., East Japan Corporate Relations Dept.	Chief General Manager, Eastern Market II
Yasutaka Shimokawa (Executive Officer)	In charge of	East Japan Sales Management Dept. (joint oversight with Mr. Higuchi), Hokkaido Sales Bureau, East Japan Corporate Relations Dept. (joint oversight with Mr. Higuchi)	Chief General Manager, Eastern Market I
Kyoichi Saito (Executive Officer)	In charge of	Agency Management Dept. (the matters regarding Agency Relationship Promotion Center, joint oversight with Mr. Kita), Wholesale Management Dept., International Corporate Relations Dept., Financial Institution Relations Dept.	General Manager, Financial Institution Relations Dept.
Hisashi Takada (Executive Officer)	In charge of	Corporate Relations Dept. No.1, No.2, No.3 and No.4	
Hiroyuki Kanou (Executive Officer)	In charge of	Secretarial Dept., Affiliated Business Management Dept., Human Resources Dept., Sales Office Manager Training Dept.	General Manager, Human Resources Dept.
Kozo Kita (Executive Officer)	In charge of	Agency Management Dept., Agency Sales Dept. No.1, Agency Sales Dept. No.2	
Yasumasa Iwai (Executive Officer)	In charge of	IT Business Process Planning Dept.(the matters regarding Data Management Center, joint oversight with Mr. Kawamoto), Marketing Strategy Dept.(the matters regarding InsTech), Total Life Planning and Sales Training Dept. (the matters regarding InsTech)	
Yoshitaka Okumura (Executive Officer)	In charge of	Retail Management Dept., Sales Personnel Dept., Workplace Sales Force Promotion Dept.	General Manager, Retail Management Dept.
Shoji Yamanaka (Executive Officer)	In charge of		General Manager, Chiba Branch Office
Tsuyoshi Kawamoto (Executive Officer)	In charge of	IT Business Process Planning Dept.	

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Name and Title	Responsibilities (“Supervising” or “In charge of”)		Delegation
Masahiro Akashi (Executive Officer)	In charge of	West Japan Sales Management Dept., West Japan Sales Bureau	Chief General Manager, Western Market II
Tatsuya Hayakawa (Executive Officer)	In charge of	West Japan Sales Management Dept. (joint oversight with Mr. Akashi), West Japan Sales Bureau(joint oversight with Mr. Akashi)	Chief General Manager, Western Market I
Toshimitsu Miyauchi (Executive Officer)	In charge of		General Manager, Higashi-Shikoku Branch Office
Hiroyuki Miyoshi (Executive Officer)	In charge of		General Manager, Kobe Branch Office
Kazuyuki Shigemoto (Executive Officer)	In charge of	Fixed Income Investment Dept., Global Fixed Income Investment Dept., Equity Investment Dept., Alternative Investment Dept., Responsible Investment Center	Chief General Manager, Investment
Kyoichi Haida (Executive Officer)	In charge of	Business Process Planning Dept., Underwriting and Medical Dept.	General Manager, Business Process Planning Dept.

Note: 1. “Supervising” means that the Executive Officers provide advice or guidance for the other Executive Officers who are in charge of their departments from a total perspective, and support the President.

2. Executive Officers are in charge of parts of branch office’s business in accordance with their responsibilities.
3. Mr. Watanabe, Chief General Manager of Chubu Market, concurrently serves as General Manager of Chubu Operations Bureau.
4. Mr. Miyata, Chief General Manager of Kansai Market, concurrently serves as General Manager of Kansai Operations Bureau.
5. Mr. Higuchi is in charge of the Kanto, Tokai and Hokushinetsu area as Chief General Manager of Eastern Market II.
6. As Chief General Manager of Eastern Market I, Mr. Shimokawa is in charge of Hokkaido and Tohoku area, and concurrently serves as a General Manager of Hokkaido Sales Bureau.
7. Mr. Akashi is in charge of Kyusyu area as Chief General Manager of Western Market II.
8. Mr. Hayakawa is in charge of Chugoku and Shikoku area as Chief General Manager of Eastern Market I.

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4. Reasons for appointment

Name	Reasons
Tatsuya Hayakawa	He has been engaging in domestic life insurance business. Through his 4(four) consecutive general manager positions, he has been promoting DSR management and improved management quality at branch offices. He has also proactively expanded our agency channel, and contributed to the acceleration of multi channelization. Overall, he has the capacity to carry out duties as an executive officer of The Dai-ichi Life Insurance Company, Limited with precision, fairness and efficiency.
Toshimitsu Miyauchi	He has extensive experience with the domestic life insurance business. By leveraging his in-depth branch office management expertise through various branch office positions as manager, regional manager, and general manager, he has effectively improved management quality of branch office. As a General Manager of Sales Training Dept., he has engaged in recruiting and training for Total Life Plan Designers. Overall, he has the capacity to carry out duties as an executive officer of The Dai-ichi Life Insurance Company, Limited with precision, fairness and efficiency.
Hiroyuki Miyoshi	He has extensive experience with the domestic life insurance business. By leveraging his in-depth branch office management expertise through various branch office positions as regional manager and general manager, he has executed main marketing strategies. He is currently engaged in the important wholesale market development as Senior General Manager of Kanagawa Sales Bureau. Overall, he has the capacity to carry out duties as an executive officer of The Dai-ichi Life Insurance Company, Limited with precision, fairness and efficiency.
Kazuyuki Shigemoto	He has mainly been engaged in risk management and asset management business, and he has deep experience and knowledge in the life insurance business. He has also enhanced strengthening capability of asset management, with his wide range knowledge and experience in asset management business, even in unstable financial condition. Overall, he has the capacity to carry out duties as an executive officer of The Dai-ichi Life Insurance Company, Limited with precision, fairness and efficiency.
Kyoichi Haida	He has mainly been engaged in the Underwriting related field. During his tenure at the Business Process Planning Dept., he led major reform of brunch office clerical work. In addition, he has contributed to productivity improvement and work style reform by making business process effective with latest robotics technology. Overall, he has the capacity to carry out duties as an executive officer of The Dai-ichi Life Insurance Company, Limited with precision, fairness and efficiency.

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5. Biography of Newly Appointed Executive Officers

Name	Tatsuya Hayakawa	
Date of Birth	August 24, 1959	
Education	March 1983	Graduated from Meiji University Faculty of Law
Career History	April 1983	Joined The Dai-ichi Mutual Life Insurance Company
	April 2004	General Manager, Numazu Branch Office
	April 2008	General Manager, Maebashi Branch Office
	April 2011	General Manager, Niigata Branch Office
	April 2013	General Manager, Machida Branch Office
	April 2015	General Manager, Agency Sales Promotion Dpt.
	April 2018	Senior General Manager, Agency Management Dept. and Agency Sales Dept.

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Name	Toshimitsu Miyauchi	
Date of Birth	November 25, 1961	
Education	March 1984	Graduated from Keio University, Faculty of Law
Career History	April 1984	Joined The Dai-ichi Mutual Life Insurance Company
	April 2004	General Manager, Osaka-Chuo Branch Office
	April 2006	General Manager, Shonan Branch Office
	April 2009	General Manager, Kumamoto Branch Office
	April 2012	General Manager, Sales Training Dept.
	April 2015	General Manager, Higashi-Shikoku Branch Office
	April 2017	Senior General Manager, Higashi-Shikoku Branch Office

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Name	Hiroyuki Miyoshi	
Date of Birth	July 23, 1962	
Education	March 1985	Graduated from Osaka City University, Faculty of Economics
Career History	April 1985	Joined The Dai-ichi Mutual Life Insurance Company
	April 2006	General Manager, Nagoya-Nishi Branch Office
	April 2009	General Manager, Osaka-Kita Branch Office
	April 2012	General Manager, Sales Promotion Dept.
	April 2015	Senior General Manager, Metropolitan Sales Management Dept.
	April 2017	Senior General Manager, Kanagawa Sales Bureau

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Name	Kazuyuki Shigemoto	
Date of Birth	March 7, 1968	
Education	March 1991	Graduated from The University of Tokyo, Faculty of Science
Career History	April 1991	Joined The Dai-ichi Mutual Life Insurance Company
	April 2012	Treated like General Manager, DIAM Co., Ltd.
	April 2014	General Manager, Global Fixed Income Investment Dept.
	April 2017	General Manager, Investment Planning Dept.

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Name	Kyoichi Haida	
Date of Birth	September 12, 1968	
Education	March 1991	Graduated from Kwansei Gakuin University, Faculty of Letter
Career History	April 1991	Joined The Dai-ichi Mutual Life Insurance Company
	April 2012	General Manager, Underwriting and Medical Dept.
	April 2015	General Manager, Business Process Planning Dept.

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