

May 15, 2019

Financial Results for the Fiscal Year Ended March 31, 2019

The Dai-ichi Life Insurance Company, Limited (the "Company"; President: Seiji Inagaki) announces its financial results for the fiscal year ended March 31, 2019.

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Attached: Supplementary Materials for the Fiscal Year Ended March 31, 2019.

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Please note that this is an unofficial translation of the original disclosure in Japanese.

1. Business Highlights

(1) Annualized Net Premium

	As of March 31, 2018		As of March 31, 2019	
	(billions of yen)	% of March 31, 2017 total	(billions of yen)	% of March 31, 2018 total
Individual insurance	1,613.0	99.6	1,593.2	98.8
Individual annuities	532.7	101.1	536.4	100.7
Total	2,145.8	99.9	2,129.7	99.2
Medical and survival benefits	647.9	106.9	675.2	104.2

	As of March 31, 2018		As of March 31, 2019	
	(billions of yen)	% of March 31, 2017 total	(billions of yen)	% of March 31, 2018 total
Individual insurance	96.0	98.0	80.4	83.7
Individual annuities	15.1	15.5	15.0	99.0
Total	111.2	56.7	95.4	85.8
Medical and survival benefits	73.2	121.5	61.3	83.7

- Note: 1. Annualized net premium is calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
2. Annualized net premium for medical and survival benefits includes (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.
3. New policies include net increase by conversion.

(2) Sum Insured of Policies in Force and New Policies

	As of March 31, 2018			
	Number of policies		Amount	
	(thousands)	% of March 31, 2017 total	(billions of yen)	% of March 31, 2017 total
Individual insurance	11,768	100.5	102,446.7	94.4
Individual annuities	1,978	100.7	11,366.7	99.0
Individual insurance and annuities	13,746	100.6	113,813.4	94.8
Group insurance	-	-	47,388.2	99.9
Group annuities	-	-	6,175.7	101.1

	As of March 31, 2019			
	Number of policies		Amount	
	(thousands)	% of March 31, 2018 total	(billions of yen)	% of March 31, 2018 total
Individual insurance	15,113	128.4	95,847.3	93.6
Individual annuities	2,036	102.9	11,277.7	99.2
Individual insurance and annuities	17,150	124.8	107,125.0	94.1
Group insurance	-	-	48,385.3	102.1
Group annuities	-	-	6,197.7	100.4

- Note: 1. Policy amount in force of individual annuities is equal to (a) the funds to be held at the time annuity payments are to commence for an annuity for which payment has not yet commenced, and (b) the amount of policy reserve for an annuity for which payments have commenced.
2. Policy amount in force of group annuities is equal to the amount of outstanding corresponding policy reserve.
3. For products covered by multiple insurance agreements after April 2018, the number of policies for each product is shown as one.
4. For products from April 2018 onwards, when multiple insurance agreements are accounted for as one policy, the total number of policies in force for individual insurance and individual annuities as of March 31, 2019 is 13,716 thousand.

New Policies

	Year ended March 31, 2018				
	Number of policies		Amount		
	(thousands)	% of March 31, 2017 total	(billions of yen)	New Business	Net increase by conversion
Individual insurance	1,010	109.5	2,092.9	4,048.5	(1,955.6)
Individual annuities	74	20.3	364.9	376.6	(11.7)
Individual insurance and annuities	1,085	84.2	2,457.8	4,425.2	(1,967.3)
Group insurance	-	-	404.4	404.4	-
Group annuities	-	-	0.1	0.1	-

	Year ended March 31, 2019				
	Number of policies		Amount		
	(thousands)	% of March 31, 2018 total	(billions of yen)	New Business	Net increase by conversion
Individual insurance	4,448	440.0	1,171.1	2,913.8	(1,742.7)
Individual annuities	126	169.5	421.8	427.1	(5.2)
Individual insurance and annuities	4,574	421.5	1,593.0	3,340.9	(1,747.9)
Group insurance	-	-	502.9	502.9	-
Group annuities	-	-	0.0	0.0	-

- Note: 1. Number of new policies is the sum of new business and policies after conversion.
2. Amount of new policies for individual annuities, both new business and net increase by conversion, is equal to the funds to be held at the time annuity payments are to commence.
3. Amount of new policies for group annuities is equal to the initial premium payment.
4. For products covered by multiple insurance agreements after April 2018, the number of policies for each product is shown as one.
5. For products from April 2018 onwards, when multiple insurance agreements are accounted for as one policy, the total number of new policies for individual insurance and individual annuities as of March 31, 2019 is 1,094 thousand.

2. Policies in Force as of March 31, 2019 by Benefit

	Individual insurance (I)		Individual annuities (II)		Group insurance (III)		Total (I+II+III)	
	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)
Death benefits								
general	14,392	82,031.6	—	0.0	25,116	48,379.5	39,509	130,411.2
accidental	[2,617]	[10,596.2]	[1,072]	[400.2]	[2,742]	[1,405.9]	[6,432]	[12,402.3]
others	[0]	[0.0]	—	—	[65]	[59.7]	[65]	[59.7]
Survival benefits	721	13,815.6	2,036	11,277.7	7	5.7	2,765	25,099.1
Hospitalization benefits								
accidental	[8,745]	[46.0]	[49]	[0.2]	[1,372]	[0.7]	[10,167]	[47.0]
illness	[8,722]	[45.9]	[50]	[0.2]	[0]	[0.0]	[8,774]	[46.2]
others	[3,497]	[21.6]	[38]	[0.1]	[54]	[0.0]	[3,590]	[21.8]
Injury benefits	[5,826]	—	[63]	—	[2,396]	—	[8,285]	—
Surgery benefits	[8,385]	—	[50]	—	—	—	[8,436]	—

	Group annuities (IV)		Financial insurance (V)		Financial annuities (VI)		Total (IV+V+VI)	
	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)	Number (thousands)	Amount (billions of yen)
Survival benefits	7,775	6,197.7	67	263.8	37	83.7	7,881	6,545.3

	Medical care insurance	
	Number (thousands)	Amount (billions of yen)
Hospitalization benefits	405	1.0

	Group disability	
	Number (thousands)	Amount (billions of yen)
Disability benefits	20	1.3

Note:

- Figures in [] show numbers and amounts of additional benefits and of benefits to be paid from riders.
- Numbers of group insurance, group annuities, financial insurance, financial annuities, medical care insurance and group disability show the numbers of insureds.
- Amounts in 'Survival benefits' show the sum of (a) the funds to be held at the time annuity payments are to commence for an annuity for which payment has not yet commenced, and (b) the amount of policy reserve for an annuity for which payments have commenced for individual annuities, group insurance (annuity riders) and financial annuities. The amounts in 'Survival benefits' show the amount of outstanding corresponding policy reserve for group annuities, financial insurance and others.
- Amounts in 'Hospitalization benefits' show the amount of hospitalization benefit to be paid per day.
- Amount in 'Hospitalization benefits' for medical care insurance shows the daily amount to be paid for hospitalization from illness.
- Amount in group disability insurance shows the amount of disability benefits paid per month.
- The number of insureds and amount of policies for reinsurance written were 251 thousand and 442.3 billion yen, respectively.

3. Investment of General Account Assets for the Fiscal Year Ended March 31, 2019

(1) Investment Environment

- During the fiscal year ended March 31, 2019, the Japanese economy expanded slightly due to a moderate increase in domestic demand, including consumer spending and corporate capital investment, despite the limited growth in exports due to the slowdown in overseas economies such as China and Europe.
- In the U.S., the U.S. economy remained strong, supported by continued growth in consumer spending as the employment and income environment improved, but slowed slightly in the second half of the fiscal year due to the impact of the trade war and the closure of certain U.S. government agencies.
- Given the economic environment described above, the investment environment was as follows:

[Domestic interest rates]

- The yield on 10-year JGBs temporarily rose to above 0.1 percent due to the strengthening of the monetary policy framework by the Bank of Japan and the global upward pressure on interest rates following the U.S. interest rate hike, but subsequently declined to negative territory as expectations of a U.S. interest rate hike strengthened toward the end of the fiscal year. JGB yields remained stable, centering on the range of 0% to 0.1% due to the Bank of Japan's quantitative and qualitative monetary easing policy, which operates long-term and short-term interest rates.

Yield on ten-year government bonds:	April 1, 2018	0.040%
	March 31, 2019	▲0.095%

[Domestic Stocks]

- The Nikkei 225 Stock Average trended upward in the first half of the fiscal year against the backdrop of the strong U.S. economy and the appreciation of the U.S. dollar, and temporarily exceeded ¥24,000 in October. After that, however, the Nikkei 225 Stock Average fell sharply when U.S. stock prices plummeted against the backdrop of rising U.S. interest rates, leading to instability.

Nikkei 225 Stock Average:	April 1, 2018	21,454
	March 31, 2019	21,205
TOPIX:	April 1, 2018	1,716
	March 31, 2019	1,591

[Foreign Currency] Exchange rate

- The dollar-yen exchange rate continued its upward trend in the first half of the fiscal year, with the Federal Reserve continuing its moderate rate hike. The yen/U.S. dollar fell sharply due to concerns about the global economic outlook and the closure of some U.S. government agencies, but rose again toward the end of the fiscal year.
- The euro-yen exchange rate decreased as a background of political risks such as the turmoil surrounding the UK's decision to leave the European Union and concerns over the fiscal deterioration in Italy, as well as a further slowdown in the European economy.

yen /U.S. dollar:	April 1, 2018	¥106.24
	March 31, 2019	¥110.99
yen/euro:	April 1, 2018	¥130.52
	March 31, 2019	¥124.56

(2) Investment Results

[Asset Composition]

- The Company has continued to invest mainly in fixed-income assets, such as government and corporate bonds, in accordance with our medium-to long-term asset management policy. In response to the continued low interest rate environment, the Company continued to control risks using interest rate swaps and other instruments, while we refrained from accumulating policy-reserve-matching bonds, particularly super long-term government bonds.
- The Company has flexibly changed the allocation of its risk assets (such as domestic stocks and foreign securities mainly focused on improving the profitability and diversification of portfolios) by taking market trends into account.

- The table below summarizes the investment results of the Company's general account by asset class:

Assets	Investment results
Domestic bonds	<p><u>Decrease</u></p> <p>The overall balance of domestic bonds, mainly JGBs, decreased as a result of the effect of redemption, despite the Company strived to improve investment yields by investing in credit risk products and securitized products.</p> <p>In light of the low interest rate environment in Japan, the Group curbed the accumulation of policy-reserve-matching bonds, mainly super long-term JGBs.</p>
Loans	<p><u>Decrease</u></p> <p>The overall balance of loans decreased due mainly to contractual maturities. The Company also provided loans to secure adequate risk-adjusted credit spreads, while also paying attention to the credit spread trends in the bond market.</p>
Domestic stocks	<p><u>Decrease</u></p> <p>The overall balance of domestic stocks on a market value basis decreased due to the stock sale for the purpose of risk control, while the Company also invested in sectors/companies which are expected to grow in the mid-to-long term, taking into account the analyses of in-house analysts.</p>
Foreign bonds	<p><u>Increase</u></p> <p>The overall balance of foreign bonds increased as a result of the accumulation of the balance from the viewpoint of improving the profitability of the portfolio and diversifying investment. The Company also worked to control risk by diversifying bond types and currencies to improve investment efficiency.</p>
Foreign stocks	<p><u>Decrease</u></p> <p>The overall balance of foreign stocks decreased as a result of flexibly allocating funds while paying attention to market trends. The Company also continued to focus on diversification by investment style and geographical composition of its foreign stock portfolio, utilizing both in-house and third-party asset managers.</p>
Real estate	<p><u>Increase</u></p> <p>The balance of real estate increased due to the new acquisitions of properties. depreciation and other factors. In order to promote diversification for holding properties, the Company pursued investment in new residential and commercial properties and a replacement of holding assets based on operation status, region, elapsed years.</p>

Note: Underlined changes in assets above are described on a balance sheet amount basis.

[Investment income and expenses]

- Investment income increased by ¥5.1 billion to ¥1,103.2 billion due to an increase in gains on sales of securities, despite a decrease in interest and dividend income.
- Investment expenses increased by ¥70.4 billion to ¥360.7 billion due to an increase in losses on sales of securities and foreign exchange losses.
- As a result, net investment income decreased by ¥65.2 billion to ¥742.5 billion.

(3) Investment Environment Outlook for the Fiscal Year Ending March 31, 2020

- For the fiscal year ending March 31, 2020, the Company expects that the Japanese economy will remain sluggish for the time being due to the slowdown in the global economy, although it will be supported by moderate increases in public investment associated with consumer spending, capital investment, and the emergence of demand for recovery and reconstruction. As a result, the pace of economic recovery is expected to be moderate, and a sense of stagnation is expected to continue for the time being.
- The consumption tax hike scheduled to take effect in October 2019 is expected to avoid a slowdown in the economy due to the small increase in the burden on households compared to the hike in 2014 and the expectation of additional economic stimulus measures by the government.
- On the other hand, in light of the risk of worsening trade wars and the heightened risk of political events and geopolitical events in each country, it is also necessary to consider the possibility of a significant increase in the volatility of financial markets.

[Domestic interest rates]

The Company assumes that domestic interest rates will remain low, as the BOJ is expected to maintain its quantitative and qualitative monetary easing measures with long and short interest rate operation, against the backdrop of the slow rise in inflation rates in Japan.

[Domestic stocks]

- The Company forecasts that stock prices are expected to be supported by continued monetary easing by the Bank of Japan, but appreciation is expected to be limited toward the end of the fiscal year due to concerns over a global economic slowdown. The Company also needs to pay attention to the possibility that volatility will increase due to changes in speculation over trade frictions and geopolitical risks.

[Foreign currency] Exchange rate

- For dollar-yen exchange rates, the Company forecasts that the yen is expected to appreciate moderately due to a narrowing of interest rate differentials at home and abroad due to the suspension of interest rate hikes in the U.S. and concerns about a slowdown in the economy. However, the Company also needs to pay attention to the possibility that market volatility will increase due to changes in speculation about the direction of monetary policy and geopolitical risks.
- For euro-yen exchange rates, the Company forecasts an appreciation of the yen due to the recession of expectations of an interest rate hike by the ECB. However, the Company also needs to pay attention to the possibility that fluctuations will increase due to changes in speculation about the political situation in Europe and other factors.

(4) Investment Policies for the Fiscal Year Ending March 31, 2020

- The Company will continue to set fixed income investments, including government and corporate bonds, as the core of its asset portfolio, consistent with its mid- to long-term investment policies. In addition, in order to secure profitability and strengthen portfolio risk diversification, the Company will expand investment and loans in new fields, mainly in the fields of credit investment and infrastructure.
- The table below summarizes the expected investments of the Company's general account by asset class:

Assets	Investment policies
Domestic bonds	<u>Decrease</u> The Company will continue investing in domestic bonds as a core asset under its ALM strategy. Taking the current low interest rate environment into account, the Company will continue to refrain from purchasing Japanese government bonds. The Company will strive to expand its investments in infrastructure and project finance-related investments. When interest rates rise, the Company will accelerate its investments in bonds with longer durations (i.e. long-term bonds and super-long-term bonds) to further enhance its ALM.
Loans	<u>Decrease</u> While actively providing new loans to fulfill capital needs in growth areas, the overall loan balance of the Company is expected to decrease mainly due to contractual maturities. The Company intends to provide new loans by setting appropriate credit spreads, with attention to borrowers' profiles and credit spread levels in the corporate bond market.
Domestic stocks	<u>Decrease</u> The balance is expected to decline as a result of the sale for the purpose of risk control. However, we intend to proactively reallocate stocks and industries in consideration of competitiveness, growth potential, and undervalued stock prices, and to flexibly control the balance depending on the stock price level.
Foreign bonds	<u>Depending on the interest rate and exchange rate level</u> As for foreign currency-denominated bonds without currency hedges, the Company will flexibly change the allocation of this asset class based on exchange rate trends, while carefully monitoring the effect of diversification among risk assets. As for foreign currency-denominated bonds with currency hedges, the Company will also adjust the balance flexibly while carefully monitoring domestic and foreign interest rate differentials and flexibly change its overall balance.
Foreign stocks	<u>Depending on the level of foreign stock prices</u> The Company will increase the alternative assets to diversify the portfolio's risk, while we intend to flexibly control the balance of all foreign equities depending on the stock price level. We will also seek to improve and stabilize the profitability of our portfolio by diversifying investment styles and geographically diversifying.

(2) Investment Income (General account)

(millions of yen)

	Year ended March 31, 2018		Year ended March 31, 2019	
	Amount	%	Amount	%
Interest and dividends	836,004	76.1	805,121	73.0
Interest from bank deposits	6,532	0.6	7,086	0.6
Interest and dividends from securities	695,803	63.4	669,479	60.7
Interest from loans	52,045	4.7	46,172	4.2
Rental income	71,352	6.5	73,175	6.6
Other interest and dividends	10,269	0.9	9,208	0.8
Gains on trading account securities	-	-	-	-
Gains on money held in trust	9,222	0.8	-	-
Gains on investments in trading securities	-	-	-	-
Gains on sale of securities	229,603	20.9	274,737	24.9
Gains on sale of domestic bonds	134,364	12.2	129,070	11.7
Gains on sale of domestic stocks	51,614	4.7	69,097	6.3
Gains on sale of foreign securities	43,579	4.0	75,817	6.9
Others	44	0.0	751	0.1
Gains on redemption of securities	21,669	2.0	20,397	1.8
Derivative transaction gains	-	-	-	-
Foreign exchange gains	-	-	-	-
Reversal of reserve for possible loan losses	259	0.0	379	0.0
Reversal of reserve for possible investment losses	-	-	-	-
Other investment income	1,341	0.1	2,646	0.2
Total	1,098,101	100.0	1,103,282	100.0

(3) Investment Expense (General account)

(millions of yen)

	Year ended March 31, 2018		Year ended March 31, 2019	
	Amount	%	Amount	%
Interest expenses	14,041	4.8	12,852	3.6
Losses on trading account securities	-	-	-	-
Losses on money held in trust	-	-	4,661	1.3
Losses on investments in trading securities	-	-	-	-
Losses on sale of securities	111,285	38.3	138,415	38.4
Losses on sale of domestic bonds	4,765	1.6	8,658	2.4
Losses on sale of domestic stocks	7,997	2.8	8,819	2.4
Losses on sale of foreign securities	98,299	33.9	120,326	33.4
Others	222	0.1	611	0.2
Losses on valuation of securities	825	0.3	7,852	2.2
Losses on valuation of domestic bonds	-	-	-	-
Losses on valuation of domestic stocks	741	0.3	7,514	2.1
Losses on valuation of foreign securities	83	0.0	338	0.1
Others	-	-	-	-
Losses on redemption of securities	4,321	1.5	3,099	0.9
Derivative transaction losses	32,771	11.3	48,266	13.4
Foreign exchange losses	75,078	25.9	95,920	26.6
Provision for reserve for possible loan losses	-	-	-	-
Provision for reserve for possible investment losses	205	0.1	37	0.0
Write-down of loans	43	0.0	37	0.0
Depreciation of real estate for rent and others	13,270	4.6	13,240	3.7
Other investment expenses	38,527	13.3	36,393	10.1
Total	290,370	100.0	360,777	100.0

(4) Asset Composition

(millions of yen)

	As of March 31, 2018		As of March 31, 2019	
	Carrying amount	%	Carrying amount	%
Cash, deposits, and call loans	621,591	1.8	780,445	2.2
Securities repurchased under resale agreements	-	-	-	-
Deposit paid for securities borrowing transactions	-	-	-	-
Monetary claims bought	191,108	0.5	199,193	0.6
Trading account securities	-	-	-	-
Money held in trust	59,348	0.2	24,747	0.1
Securities	30,096,677	85.0	29,889,730	85.5
Domestic bonds	15,913,439	44.9	15,760,707	45.1
Domestic stocks	3,696,766	10.4	3,395,945	9.7
Foreign securities	9,942,625	28.1	10,122,795	28.9
Foreign bonds	8,520,524	24.1	8,933,476	25.5
Foreign stocks and other securities	1,422,100	4.0	1,189,319	3.4
Other securities	543,845	1.5	610,282	1.7
Loans	2,562,316	7.2	2,348,201	6.7
Policy loans	358,340	1.0	340,424	1.0
Ordinary loans	2,203,976	6.2	2,007,776	5.7
Real estate	1,109,277	3.1	1,117,762	3.2
Real estate for rent	781,677	2.2	793,420	2.3
Deferred tax assets	-	-	-	-
Others	775,363	2.2	610,156	1.7
Reserve for possible loan losses	(994)	(0.0)	(588)	(0.0)
Total	35,414,688	100.0	34,969,648	100.0
Foreign currency-denominated assets	8,938,137	25.2	9,131,204	26.1

Note: "Real estate" represents total amount of land, buildings and construction in progress.

(5) Other Information on Investments

A. Rates of return

	(%)	
	Year ended March 31, 2018	Year ended March 31, 2019
Cash, deposits, and call loans	(0.15)	0.11
Securities repurchased under resale agreements	-	-
Deposit paid for securities borrowing transactions	-	-
Monetary claims bought	1.83	1.57
Trading account securities	-	-
Money held in trust	18.39	(5.66)
Securities	2.66	2.49
Domestic bonds	2.71	2.60
Domestic stocks	6.28	7.49
Foreign securities	1.67	1.32
Foreign bonds	1.02	0.75
Foreign stocks and other securities	5.84	5.54
Loans	2.01	1.90
Ordinary loans	1.61	1.48
Real estate	4.17	4.39
Total	2.46	2.26
Foreign investments	1.54	1.22

Note: 1. Rates of return above are calculated by dividing the net investment income included in ordinary profit by the average daily balance on a book value basis.

2. "Foreign investments" include yen-denominated assets.

B. Average daily balance

	(billions of yen)	
	Year ended March 31, 2018	Year ended March 31, 2019
Cash, deposits, and call loans	614.1	769.4
Securities repurchased under resale agreements	-	-
Deposit paid for securities borrowing transactions	-	-
Monetary claims bought	181.7	189.7
Trading account securities	-	-
Money held in trust	50.1	82.3
Securities	27,157.9	27,133.7
Domestic bonds	15,511.6	15,387.0
Domestic stocks	1,790.3	1,644.1
Foreign securities	9,359.2	9,597.3
Foreign bonds	8,111.9	8,460.8
Foreign stocks and other securities	1,247.2	1,136.4
Loans	2,613.5	2,465.2
Ordinary loans	2,243.6	2,115.5
Real estate	782.0	780.4
Total	32,900.5	32,901.1
Foreign investments	10,113.6	10,420.8

Note: "Foreign investments" include yen-denominated assets.

C. Valuation gains and losses on trading securities

(millions of yen)

	As of March 31, 2018		As of March 31, 2019	
	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings
Trading securities	59,348	1,232	24,747	(5,590)
Trading account securities	-	-	-	-
Money held in trust	59,348	1,232	24,747	(5,590)

D. Fair value information on securities (securities with fair value except for trading securities)

(millions of yen)

	Book value	Fair value	Gains (losses)		
			Gains	Losses	
As of March 31, 2018					
Held-to-maturity bonds	46,316	50,160	3,844	3,844	-
Domestic bonds	46,316	50,160	3,844	3,844	-
Foreign bonds	-	-	-	-	-
Policy-reserve-matching bonds	12,000,296	14,752,205	2,751,908	2,761,454	9,545
Domestic bonds	11,911,976	14,660,488	2,748,511	2,758,057	9,545
Foreign bonds	88,319	91,716	3,397	3,397	-
Stocks of subsidiaries and affiliates	-	-	-	-	-
Available-for-sale securities	14,658,957	17,733,170	3,074,213	3,231,613	157,399
Domestic bonds	3,477,889	3,955,146	477,257	484,527	7,270
Domestic stocks	1,638,322	3,654,259	2,015,937	2,045,830	29,892
Foreign securities	8,879,653	9,434,163	554,510	670,671	116,161
Foreign bonds	8,021,597	8,432,205	410,607	509,570	98,962
Foreign stocks and other securities	858,055	1,001,958	143,903	161,101	17,198
Other securities	428,217	448,495	20,277	24,185	3,908
Monetary claims bought	184,874	191,108	6,234	6,397	163
Certificates of deposit	50,000	49,995	(4)	-	4
Total	26,705,569	32,535,536	5,829,967	5,996,912	166,945
Domestic bonds	15,436,182	18,665,796	3,229,613	3,246,429	16,815
Domestic stocks	1,638,322	3,654,259	2,015,937	2,045,830	29,892
Foreign securities	8,967,972	9,525,880	557,907	674,068	116,161
Foreign bonds	8,109,917	8,523,921	414,004	512,967	98,962
Foreign stocks and other securities	858,055	1,001,958	143,903	161,101	17,198
Other securities	428,217	448,495	20,277	24,185	3,908
Monetary claims bought	184,874	191,108	6,234	6,397	163
Certificates of deposit	50,000	49,995	(4)	-	4
As of March 31, 2019					
Held-to-maturity bonds	46,617	49,940	3,322	3,322	-
Domestic bonds	46,617	49,940	3,322	3,322	-
Foreign bonds	-	-	-	-	-
Policy-reserve-matching bonds	11,954,527	14,922,259	2,967,732	2,967,765	33
Domestic bonds	11,873,519	14,839,042	2,965,523	2,965,532	9
Foreign bonds	81,008	83,216	2,208	2,232	23
Stocks of subsidiaries and affiliates	343	350	7	7	-
Available-for-sale securities	14,726,896	17,797,842	3,070,945	3,177,392	106,446
Domestic bonds	3,331,788	3,840,570	508,781	509,306	524
Domestic stocks	1,558,636	3,350,001	1,791,364	1,842,577	51,212
Foreign securities	9,094,843	9,832,236	737,393	789,490	52,096
Foreign bonds	8,251,994	8,852,468	600,474	634,597	34,123
Foreign stocks and other securities	842,849	979,768	136,919	154,892	17,973
Other securities	480,572	505,845	25,272	27,797	2,524
Monetary claims bought	191,055	199,193	8,138	8,220	82
Certificates of deposit	70,000	69,995	(4)	-	4
Total	26,728,384	32,770,393	6,042,008	6,148,488	106,480
Domestic bonds	15,251,925	18,729,553	3,477,627	3,478,162	534
Domestic stocks	1,558,636	3,350,001	1,791,364	1,842,577	51,212
Foreign securities	9,176,194	9,915,804	739,609	791,730	52,120
Foreign bonds	8,333,002	8,935,685	602,682	636,829	34,147
Foreign stocks and other securities	843,192	980,119	136,927	154,900	17,973
Other securities	480,572	505,845	25,272	27,797	2,524
Monetary claims bought	191,055	199,193	8,138	8,220	82
Certificates of deposit	70,000	69,995	(4)	-	4

Note: The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Act.

* Carrying amount of securities whose fair value is deemed extremely difficult to recognize is as follows:

(millions of yen)

	As of March 31, 2018	As of March 31, 2019
Held-to-maturity bonds	-	-
Unlisted foreign bonds	-	-
Others	-	-
Policy-reserve-matching bonds	-	-
Stocks of subsidiaries and affiliates	74,923	70,321
Unlisted domestic stocks (except over-the-counter stocks)	12,787	4,975
Unlisted foreign stocks (except over-the-counter stocks)	-	-
Others	62,136	65,345
Available-for-sale securities	485,843	292,583
Unlisted domestic stocks (except over-the-counter stocks)	29,719	40,968
Unlisted foreign stocks (except over-the-counter stocks)	422,909	212,523
Unlisted foreign bonds	-	-
Others	33,214	39,091
Total	560,766	362,904

- Note: 1. The table above includes assets which are considered appropriate to handle as securities as defined in the Financial Instruments and Exchange Act.
2. The amounts of foreign exchange valuation gains/losses on foreign securities whose fair value is deemed extremely difficult to recognize and which are listed in the table above are as follows: loss of 2,768 million yen as of March 31, 2018 and loss of 3,315 million yen as of March 31, 2019.

(6) Fair Value Information on Money Held in Trust

(millions of yen)

	Carrying amount on the balance sheet	Fair value	Gains (losses)	Gains (losses)	
				Gains	Losses
As of March 31, 2018	59,348	59,348	1,362	9,293	7,930
As of March 31, 2019	24,747	24,747	(5,164)	4,154	9,318

Note: Fair value in the table above is based on the valuation conducted by the fiduciary on a reasonable basis.
"Gains (losses)" include gains (losses) from derivative transactions within the trusts.

* The Company held no balance for money held in trust classified as held-to-maturity, policy-reserve-matching and available-for-sale as of March 31, 2018 and March 31, 2019.

4. Unaudited Balance Sheet

(millions of yen)

	As of March 31, 2018	As of March 31, 2019		As of March 31, 2018	As of March 31, 2019
(ASSETS)			(LIABILITIES)		
Cash and deposits	474,030	461,554	Policy reserves and others	30,953,878	30,882,605
Cash	173	170	Reserves for outstanding claims	148,009	130,650
Bank deposits	473,857	461,384	Policy reserves	30,407,218	30,353,777
Call loans	164,600	335,500	Reserve for policyholder dividends	398,650	398,178
Monetary claims bought	191,108	199,193	Reinsurance payable	613	129,512
Money held in trust	59,348	24,747	Subordinated bonds	476,277	476,277
Securities	30,961,195	30,755,525	Other liabilities	1,054,754	639,493
Government bonds	14,011,465	13,789,754	Payables under repurchase agreements	-	35,018
Local government bonds	119,575	130,344	Collateral for securities lending transactions	272,984	-
Corporate bonds	1,949,088	1,999,444	Long-term debt and other borrowings	283,000	283,000
Stocks	3,883,612	3,560,534	Corporate income tax payable	65,670	14,743
Foreign securities	10,290,811	10,482,496	Accounts payable	59,595	42,264
Other securities	706,641	792,950	Accrued expenses	46,898	46,073
Loans	2,562,316	2,348,201	Unearned revenue	648	345
Policy loans	358,340	340,424	Deposits received	56,752	57,879
Ordinary loans	2,203,976	2,007,776	Guarantee deposits received	52,556	52,467
Tangible fixed assets	1,116,133	1,122,873	Differential account for futures trading	9	-
Land	770,567	784,424	Derivatives	73,820	73,295
Buildings	338,612	333,188	Collateral for financial instruments	134,813	18,797
Leased assets	3,966	2,219	Lease liabilities	4,091	2,392
Construction in progress	97	149	Asset retirement obligations	2,665	2,432
Other tangible fixed assets	2,889	2,892	Suspense receipt	1,246	2,483
Intangible fixed assets	99,255	106,939	Other liabilities	-	8,299
Software	76,751	84,892	Reserve for employees' retirement benefits	392,948	400,632
Other intangible fixed assets	22,503	22,047	Reserve for retirement benefits of directors, executive officers and corporate auditors	1,384	1,298
Reinsurance receivable	2,500	2,762	Reserve for possible reimbursement of prescribed claims	900	900
Other assets	601,617	535,293	Reserve for price fluctuations	181,453	198,453
Accounts receivable	13,837	68,384	Deferred tax liabilities	203,767	201,155
Prepaid expenses	12,328	12,881	Deferred tax liabilities for land revaluation	76,438	76,023
Accrued revenue	162,982	165,820	Acceptances and guarantees	108,514	55,515
Deposits	41,221	53,221	Total liabilities	33,450,931	33,061,866
Margin money for futures trading	84,199	99,756	(NET ASSETS)		
Differential account for futures trading	-	68	Capital stock	60,000	60,000
Derivatives	249,599	96,872	Capital surplus	470,000	420,000
Suspense payment	5,899	4,801	Legal capital surplus	60,000	60,000
Other assets	31,548	33,487	Other capital surplus	410,000	360,000
Customers' liabilities for acceptances and guarantees	108,514	55,515	Retained earnings	166,041	204,144
Reserve for possible loan losses	(994)	(588)	Other retained earnings	166,041	204,144
Reserve for possible investment losses	(436)	(390)	Reserve for tax basis adjustments of real estate	1,746	2,228
			Retained earnings brought forward	164,295	201,915
			Total shareholders' equity	696,041	684,144
			Net unrealized gains (losses) on securities, net of tax	2,213,897	2,211,147
			Deferred hedge gains (losses)	(9,256)	3,457
			Reserve for land revaluation	(12,423)	(13,488)
			Total of valuation and translation adjustments	2,192,217	2,201,117
			Total net assets	2,888,259	2,885,261
Total assets	36,339,190	35,947,128	Total liabilities and net assets	36,339,190	35,947,128

5. Unaudited Statement of Earnings

(millions of yen)

	Year ended March 31, 2018	Year ended March 31, 2019
ORDINARY REVENUES	3,791,933	3,739,594
Premium and other income	2,321,998	2,314,938
Premium income	2,321,134	2,313,738
Reinsurance income	864	1,199
Investment income	1,151,279	1,140,412
Interest and dividends	836,004	805,121
Interest from bank deposits	6,532	7,086
Interest and dividends from securities	695,803	669,479
Interest from loans	52,045	46,172
Rental income	71,352	73,175
Other interest and dividends	10,269	9,208
Gains on money held in trust	9,222	-
Gains on sale of securities	229,603	274,737
Gains on redemption of securities	21,669	20,397
Reversal of reserve for possible loan losses	259	379
Other investment income	1,341	2,646
Gains on investments in separate accounts	53,178	37,130
Other ordinary revenues	318,655	284,243
Fund receipt for annuity rider of group insurance	524	390
Fund receipt for claim deposit payment	207,277	170,622
Reversal of reserves for outstanding claims	81,689	17,359
Transfer from policy reserves	-	53,441
Other ordinary revenues	29,163	42,431
ORDINARY EXPENSES	3,433,070	3,392,943
Benefits and claims	2,265,295	2,328,439
Claims	712,110	656,200
Annuities	497,368	514,125
Benefits	360,384	388,606
Surrender values	545,177	509,499
Other refunds	148,592	128,972
Ceding reinsurance commissions	1,661	131,035
Provision for policy reserves and others	166,356	8,265
Provision for policy reserves	158,048	-
Provision for interest on policyholder dividends	8,308	8,265
Investment expenses	290,370	360,777
Interest expenses	14,041	12,852
Losses on money held in trust	-	4,661
Losses on sale of securities	111,285	138,415
Losses on valuation of securities	825	7,852
Losses on redemption of securities	4,321	3,099
Derivative transaction losses	32,771	48,266
Foreign exchange losses	75,078	95,920
Provision for reserve for possible investment losses	205	37
Write-down of loans	43	37
Depreciation of real estate for rent and others	13,270	13,240
Other investment expenses	38,527	36,393
Operating expenses	408,621	390,287
Other ordinary expenses	302,427	305,173
Claim deposit payments	219,685	222,030
National and local taxes	28,229	27,653
Depreciation	29,371	29,058
Provision for reserve for employees' retirement benefits	11,820	7,403
Other ordinary expenses	13,320	19,027
ORDINARY PROFIT	358,863	346,651
EXTRAORDINARY GAINS	514	2,472
Gains on disposal of fixed assets	514	2,472
EXTRAORDINARY LOSSES	30,111	23,038
Losses on disposal of fixed assets	1,263	3,993
Impairment losses on fixed assets	11,589	1,766
Provision for reserve for price fluctuations	17,000	17,000
Other extraordinary losses	257	279
Provision for reserve for policyholder dividends	95,000	87,500
Income before income taxes	234,266	238,584
Corporate income taxes-current	86,344	72,571
Corporate income taxes-deferred	(21,983)	(6,886)
Total of corporate income taxes	64,360	65,684
Net income	169,905	172,900

6. Unaudited Statement of Changes in Net Assets

Year ended March 31, 2018

(millions of yen)

	Shareholders' equity					
	Capital stock	Capital surplus			Retained earnings	
		Legal capital surplus	Other capital surplus	Total capital surplus	Other retained earnings	
					Reserve for tax basis adjustments of real estate	Retained earnings brought forward
Balance at the beginning of the year	60,000	60,000	410,000	470,000	1,257	29,972
Changes for the year						
Dividends						(29,972)
Net income						169,905
Transfer to reserve for tax basis adjustments of real estate					488	(488)
Transfer from reserve for land revaluation						(5,121)
Net changes of items other than shareholders' equity						
Total changes for the year	-	-	-	-	488	134,322
Balance at the end of the year	60,000	60,000	410,000	470,000	1,746	164,295

(millions of yen)

	Shareholders' equity		Valuation and translation adjustments				Total net assets
	Retained earnings	Total shareholders' equity	Net unrealized gains (losses) on securities, net of tax	Deferred hedge gains (losses)	Reserve for land revaluation	Total of valuation and translation adjustments	
	Total retained earnings						
Balance at the beginning of the year	31,230	561,230	1,963,267	(25,327)	(17,541)	1,920,398	2,481,628
Changes for the year							
Dividends	(29,972)	(29,972)					(29,972)
Net income	169,905	169,905					169,905
Transfer to reserve for tax basis adjustments of real estate	-	-					-
Transfer from reserve for land revaluation	(5,121)	(5,121)					(5,121)
Net changes of items other than shareholders' equity			250,629	16,071	5,117	271,818	271,818
Total changes for the year	134,811	134,811	250,629	16,071	5,117	271,818	406,630
Balance at the end of the year	166,041	696,041	2,213,897	(9,256)	(12,423)	2,192,217	2,888,259

Year ended March 31, 2019

(millions of yen)

	Shareholders' equity					
	Capital stock	Capital surplus			Retained earnings	
		Legal capital surplus	Other capital surplus	Total capital surplus	Other retained earnings	
					Reserve for tax basis adjustments of real estate	Retained earnings brought forward
Balance at the beginning of the year	60,000	60,000	410,000	470,000	1,746	164,295
Changes for the year						
Dividends			(49,999)	(49,999)		(135,862)
Net income						172,900
Transfer to reserve for tax basis adjustments of real estate					482	(482)
Transfer from reserve for land revaluation						1,064
Net changes of items other than shareholders' equity						
Total changes for the year	-	-	(49,999)	(49,999)	482	37,620
Balance at the end of the year	60,000	60,000	360,000	420,000	2,228	201,915

(millions of yen)

	Shareholders' equity		Valuation and translation adjustments				Total net assets
	Retained earnings	Total shareholders' equity	Net unrealized gains (losses) on securities, net of tax	Deferred hedge gains (losses)	Reserve for land revaluation	Total of valuation and translation adjustments	
	Total retained earnings						
Balance at the beginning of the year	166,041	696,041	2,213,897	(9,256)	(12,423)	2,192,217	2,888,259
Changes for the year							
Dividends	(135,862)	(185,862)					(185,862)
Net income	172,900	172,900					172,900
Transfer to reserve for tax basis adjustments of real estate	-	-					-
Transfer from reserve for land revaluation	1,064	1,064					1,064
Net changes of items other than shareholders' equity			(2,750)	12,714	(1,064)	8,899	8,899
Total changes for the year	38,102	(11,896)	(2,750)	12,714	(1,064)	8,899	(2,997)
Balance at the end of the year	204,144	684,144	2,211,147	3,457	(13,488)	2,201,117	2,885,261

7. Breakdown of Ordinary Profit (Fundamental Profit)

		(millions of yen)	
		Year ended March 31, 2018	Year ended March 31, 2019
Fundamental revenues		3,553,101	3,448,106
Premium and other income		2,321,998	2,314,938
Investment income		912,447	865,684
[Interest and dividends]		836,004	805,121
Other ordinary revenues		318,655	267,484
Other fundamental revenues (a)		-	-
Fundamental expenses		3,124,044	2,968,939
Benefits and claims		2,265,295	2,199,512
Provision for policy reserves and others		77,376	8,265
Investment expenses		70,160	65,585
Operating expenses		408,621	390,287
Other ordinary expenses		302,427	305,173
Other fundamental expenses (b)		163	114
Fundamental profit ^(Note 1)	A	429,057	479,166
Capital gains		238,989	274,851
Gains on money held in trust		9,222	-
Gains on investments in trading securities		-	-
Gains on sale of securities		229,603	274,737
Derivative transaction gains		-	-
Foreign exchange gains		-	-
Others (c)		163	114
Capital losses		219,961	295,116
Losses on money held in trust		-	4,661
Losses on investments in trading securities		-	-
Losses on sale of securities		111,285	138,415
Losses on valuation of securities		825	7,852
Derivative transaction losses		32,771	48,266
Foreign exchange losses		75,078	95,920
Others (d)		-	-
Net capital gains (losses) ^(Note 1)	B	19,028	(20,265)
Fundamental profit plus net capital gains (losses)	A + B	448,085	458,901
Other one-time gains		6	98,638
Reinsurance income		-	-
Reversal of contingency reserve		-	-
Reversal of specific reserve for possible loan losses		6	(8)
Others ^(Note 2)		-	98,646
Other one-time losses		89,228	210,888
Ceding reinsurance commissions		-	-
Provision for contingency reserve		4,400	-
Provision for specific reserve for possible loan losses		-	-
Provision for specific reserve for loans to refinancing countries		-	-
Write-down of loans		43	37
Others ^(Note 3)		84,784	210,851
Other one-time profits (losses)	C	(89,222)	(112,250)
Ordinary profit	A + B + C	358,863	346,651

(Reference) Breakdown of other fundamental revenues, etc.

		(millions of yen)	
		Year ended March 31, 2018	Year ended March 31, 2019
Other fundamental revenues (a)		-	-
The effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance		-	-
The effect of change in the exchange rates related to foreign currency denominated insurance contracts		-	-
Other fundamental expenses (b)		163	114
The effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance		107	19
The effect of change in the exchange rates related to foreign currency denominated insurance contracts		55	94
The impact on fundamental profit	(a) - (b)	(163)	(114)
Other capital gains (c)		163	114
The effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance		107	19
The effect of change in the exchange rates related to foreign currency denominated insurance contracts		55	94
Other capital losses (d)		-	-
The effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance		-	-
The effect of change in the exchange rates related to foreign currency denominated insurance contracts		-	-
The impact on net capital gains (losses)	(c) - (d)	163	114

Note 1: Beginning from disclosures for fiscal year 2017, the disclosure method of the breakdown of ordinary profit relating to the effect of provision for (reversal of) policy reserve associated with market value adjustments of fixed life insurance and the effect of change in the exchange rates related to foreign currency denominated insurance contracts have been modified.

Note 2: "Others" in "Other one-time gains" represents the amount of policy reserves for individual life insurance and annuities provided for reinsured parts defined in Article 71, Paragraph 1 of the Enforcement Regulations of the Insurance Business Act (For the fiscal year ended March 31, 2019: 98,646 million yen).

Note 3: "Others" in "Other one-time losses" represents the sum of the amount of ceding reinsurance commissions for individual life insurance and annuities provided for reinsured parts defined in Article 71, Paragraph 1 of the Enforcement Regulations of the Insurance Business Act (For the fiscal year ended March 31, 2019: 128,927 million yen), the amount of provision for reserve for possible investment losses (For the fiscal year ended March 31, 2018: 205 million yen, For the fiscal year ended March 31, 2019: 37 million yen) and the amount of the additional policy reserves provided (For the fiscal year ended March 31, 2018: 84,579 million yen, For the fiscal year ended March 31, 2019: 81,886 million yen) in accordance with Article 69, Paragraph 5 of the Enforcement Regulations of the Insurance Business Act.

8. Disclosed Claims Based on Categories of Obligors

(millions of yen)

	As of March 31, 2018	As of March 31, 2019
Claims against bankrupt and quasi-bankrupt obligors	115	88
Claims with collection risk	2,537	3,818
Claims for special attention	4	4
Subtotal	2,657	3,910
[Percentage]	[0.06%]	[0.09%]
Claims against normal obligors	4,262,082	4,563,611
Total	4,264,739	4,567,522

- Note:
1. Claims against bankrupt and quasi-bankrupt obligors are loans to borrowers who are subject to bankruptcy, corporate reorganization or rehabilitation or other similar proceedings and other borrowers in serious financial difficulties.
 2. Claims with collection risk are loans to obligors (other than bankrupt and quasi-bankrupt obligors) with deteriorated financial condition and results of operations from which it is unlikely that the principal and interest on the loans will be recovered.
 3. Claims for special attention are loans on which principal and/or interest are past due for three months or more and loans with a concessionary interest rate, as well as loans with renegotiated conditions in favor of the borrower, including renegotiated schedule and/or waivers, in each case, other than the loans described in note 1. or 2. above.
 4. Claims against normal obligors are all other loans.

9. Solvency Margin Ratio

(millions of yen)

	As of March 31, 2018	As of March 31, 2019
Total solvency margin (A)	6,328,252	6,397,977
Common stock, etc. *1	506,935	494,174
Reserve for price fluctuations	181,453	198,453
Contingency reserve	598,493	598,493
General reserve for possible loan losses	483	95
(Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax)) × 90% *2	2,770,215	2,759,808
Net unrealized gains (losses) on real estate × 85% *2	155,521	199,850
Policy reserves in excess of surrender values	2,133,716	2,161,803
Qualifying subordinated debt	759,277	759,277
Excluded portion of policy reserves in excess of surrender values and qualifying subordinated debt	(816,184)	(835,305)
Excluded items	(4,000)	-
Others	42,340	61,326
Total risk $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ (B)	1,435,172	1,318,040
Insurance risk R_1	66,458	63,035
3rd sector insurance risk R_8	185,798	178,690
Assumed investment yield risk R_2	213,601	202,582
Guaranteed minimum benefit risk R_7 *3	3,019	3,081
Investment risk R_3	1,163,041	1,059,353
Business risk R_4	32,638	30,134
Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$	881.8%	970.8%

*1: Expected disbursements from capital outside the Company and valuation and translation adjustments are excluded.

*2: Multiplied by 100% if losses.

*3: Calculated by standard method.

Note: The figures are calculated based on Articles 86, 87 of the Enforcement Regulations of Insurance Business Act, and Announcement No. 50, Ministry of Finance, 1996.

(Reference) Consolidated Solvency Margin Ratio

(millions of yen)

	As of March 31, 2018	As of March 31, 2019
Total solvency margin (A)	6,251,712	6,318,688
Common stock, etc. *1	511,592	497,058
Reserve for price fluctuations	181,453	198,453
Contingency reserve	598,493	598,493
Catastrophe loss reserve	-	-
General reserve for possible loan losses	483	97
(Net unrealized gains (losses) on securities (before tax) and deferred hedge gains (losses) (before tax)) × 90% *2	2,770,215	2,759,808
Net unrealized gains (losses) on real estate × 85% *2	155,521	199,850
Sum of unrecognized actuarial differences and unrecognized past service cost	(9,600)	(12,929)
Policy reserves in excess of surrender values	2,133,716	2,161,803
Qualifying subordinated debt	759,277	759,277
Excluded portion of policy reserves in excess of surrender values and qualifying subordinated debt	(816,184)	(835,305)
Excluded items	(75,597)	(69,246)
Others	42,340	61,326
Total risk $\sqrt{(\sqrt{R_1^2 + R_2^2 + R_8 + R_9})^2 + (R_2 + R_3 + R_7)^2} + R_4 + R_6$ (B)	1,413,924	1,296,925
Insurance risk R_1	66,458	63,035
General insurance risk R_5	-	-
Catastrophe risk R_6	-	-
3rd sector insurance risk R_8	185,798	178,690
Small amount and short-term insurance risk R_9	-	-
Assumed investment yield risk R_2	213,601	202,582
Guaranteed minimum benefit risk R_7 *3	3,019	3,081
Investment risk R_3	1,141,866	1,038,279
Business risk R_4	32,214	29,713
Solvency margin ratio $\frac{(A)}{(1/2) \times (B)} \times 100$	884.3%	974.4%

*1: Expected disbursements from capital outside the Company and accumulated other comprehensive income, etc. are excluded.

*2: Multiplied by 100% if losses.

*3: Calculated by standard method.

Note: The above figures are calculated based on Article 86-2 and 88 of the Enforcement Regulations of Insurance Business Act, and Notification of the Financial Services Agency No. 23, 2011.

10. Status of Separate Account for the Fiscal Year Ended March 31, 2019

(1) Separate Account Assets by Product

(millions of yen)

	As of March 31, 2018	As of March 31, 2019
Individual variable insurance	57,728	55,834
Individual variable annuities	38,001	33,949
Group annuities	1,090,099	1,166,776
Separate account total	1,185,829	1,256,560

(2) Individual Variable Insurance (Separate Account)

A. Policies in force

(millions of yen except number of policies)

	As of March 31, 2018		As of March 31, 2019	
	Number of policies	Amount	Number of policies	Amount
Variable insurance (term life)	84	418	70	336
Variable insurance (whole life)	41,913	258,414	41,109	253,119
Total	41,997	258,833	41,179	253,455

Note: Policies in force include term life riders.

B. Breakdown of separate account assets for individual variable insurance

(millions of yen)

	As of March 31, 2018		As of March 31, 2019	
	Amount	%	Amount	%
Cash, deposits, and call loans	5	0.0	5	0.0
Securities	54,758	94.9	51,065	91.5
Domestic bonds	14,775	25.6	15,218	27.3
Domestic stocks	18,609	32.2	16,371	29.3
Foreign securities	21,374	37.0	19,474	34.9
Foreign bonds	5,674	9.8	4,605	8.2
Foreign stocks and other securities	15,699	27.2	14,869	26.6
Other securities	-	-	-	-
Loans	-	-	-	-
Others	2,964	5.1	4,763	8.5
Reserve for possible loan losses	-	-	-	-
Total	57,728	100.0	55,834	100.0

C. Investment gains and losses of separate account for individual variable insurance

(millions of yen)

	Year ended March 31, 2018	Year ended March 31, 2019
Interest and dividends	883	903
Gains on sale of securities	5,095	5,178
Gains on redemption of securities	-	-
Gains on valuation of securities	8,007	5,300
Foreign exchange gains	167	102
Derivative transaction gains	14	7
Other investment income	1	1
Losses on sale of securities	1,208	2,208
Losses on redemption of securities	-	-
Losses on valuation of securities	7,762	8,464
Foreign exchange losses	134	125
Derivative transaction losses	8	17
Other investment expenses	2	1
Net investment income	5,051	676

D. Fair value information on securities in separate account for individual variable insurance

* Valuation gains (losses) of trading securities

(millions of yen)

	As of March 31, 2018		As of March 31, 2019	
	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings
Trading securities	54,758	244	51,065	(3,164)

* Fair value information on money held in trust

The Company had no balance as of March 31, 2018 or March 31, 2019.

(3) Individual Variable Annuities (Separate Account)

A. Sum insured of policies in force

(millions of yen except number of policies)

	As of March 31, 2018		As of March 31, 2019	
	Number	Amount	Number	Amount
Individual variable annuities	10,886	50,903	9,589	37,551

Note: Sum insured of policies in force includes that of annuities for which payments have commenced.

B. Breakdown of separate account assets for individual variable annuities

(millions of yen)

	As of March 31, 2018		As of March 31, 2019	
	Amount	%	Amount	%
Cash, deposits, and call loans	398	1.0	328	1.0
Securities	35,991	94.7	31,768	93.6
Domestic bonds	7,393	19.5	7,791	23.0
Domestic stocks	6,316	16.6	5,919	17.4
Foreign securities	3,479	9.2	3,059	9.0
Foreign bonds	1,360	3.6	959	2.8
Foreign stocks and other securities	2,118	5.6	2,099	6.2
Other securities	18,802	49.5	14,997	44.2
Loans	-	-	-	-
Others	1,611	4.2	1,852	5.5
Reserve for possible loan losses	-	-	-	-
Total	38,001	100.0	33,949	100.0

C. Investment gains and losses of separate account for individual variable annuities

(millions of yen)

	Year ended March 31, 2018	Year ended March 31, 2019
Interest and dividends	5,208	2,069
Gains on sales of securities	1,055	1,149
Gains on redemption of securities	-	-
Gains on valuation of securities	9,686	7,106
Foreign exchange gains	10	13
Derivative transaction gains	-	0
Other investment income	0	0
Losses on sales of securities	232	504
Losses on redemption of securities	0	-
Losses on valuation of securities	11,716	9,823
Foreign exchange losses	9	14
Derivative transaction losses	-	1
Other investment expenses	0	0
Net investment income	4,000	(5)

D. Fair value information on securities in separate account for individual variable annuities

* Valuation gains (losses) of trading securities

(millions of yen)

	As of March 31, 2018		As of March 31, 2019	
	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings	Carrying amount on the balance sheet	Valuation gains (losses) included in the statement of earnings
Trading securities	35,991	(2,030)	31,768	(2,717)

* Fair value information on money held in trust

The Company had no balance as of March 31, 2018 or March 31, 2019.

11. Consolidated Financial Summary

Not applicable