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Code: 8750 (TSE First section)

Disclosure of European Embedded Value as of March 31, 2016

The Dai-ichi Life Insurance Company, Limited (hereinafter “Dai-ichi Life”) hereby discloses the European Embedded Value (“EEV”) of Dai-ichi Life, The Dai-ichi Frontier Life Insurance Co., Ltd (hereinafter “Dai-ichi Frontier Life” or “DFL”), The Neo First Life Insurance Company, Limited (hereinafter “Neo First Life” or “NFL”), Protective Life Corporation (hereinafter “Protective Life”) and TAL Dai-ichi Life Australia Pty Limited (hereinafter “TAL”) (collectively, the “Group”) as of March 31, 2016.

Calculation and disclosure of the EEV of Neo First Life is reflected for the first time in the EEV as of March 31, 2016.

In addition, for calculation of the EEV as of March 31, 2016 and the value of new business for the year ended March 31, 2016, the extrapolation method beyond the last liquid data point of Japanese interest rate is changed, from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate. In conjunction with this, allowance has been made for the uncertainty in the realization of the ultimate forward rate. For consistent valuation, the EEV as of March 31, 2015 and value of new business for the year ended March 31, 2015 are restated based on the new method.

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1. Outline

1-1 EEV Principles

The EEV Principles and related guidance were published in May 2004 by the CFO Forum, an organization comprising the chief financial officers of Europe's leading life insurers, in order to improve consistency and transparency in embedded value reporting. In October 2005, further guidance on minimum required disclosures of sensitivities and other items was provided by the CFO Forum.

1-2 EEV Methodology

In the calculation of EEV, the Group has mainly adopted a market-consistent approach. More specifically, the EEV for Dai-ichi Life, Dai-ichi Frontier Life, Neo First Life, TAL and variable annuity (hereinafter “VA”) business of Protective Life are calculated based on a market-consistent approach, while the EEV for non-VA businesses of Protective Life is calculated based on a top-down approach.

A market-consistent approach is an approach which values cash flows from both assets and liabilities of a company consistently with comparable financial instruments traded in the market. A number of insurers, mainly in Europe, have implemented similar market-consistent approaches. A top-down approach is an approach which calculates an enterprise value using a discount rate which is determined in accordance with the risk characteristics of a company, business, product or geographic region. Both approaches are permitted under the EEV Principles.

The Group has fully adopted the EEV Principles, while also taking into account a market-consistent approach, in calculating its EV.

2. EEV as of March 31, 2016

2-1 EEV Results of the Group

The EEV of the Group as of March 31, 2016 decreased compared to the end of the previous fiscal year mainly due to a decrease in the EEV of Dai-ichi Life, attributable to significantly lower interest rates in the domestic market, stock market losses and appreciation of the yen. The EEV of the Group as of March 31, 2016 is as follows:

(billions of yen)

	March 31, 2015 (Restated) <i>(Note 1)</i>	March 31, 2016	Increase (Decrease)
EEV	5,987.6	4,646.1	(1,341.5)
Adjusted net worth	5,540.8	6,287.3	746.5
Value of in-force business	446.8	(1,641.2)	(2,088.1)

	Year ended March 31, 2015 (Restated) <i>(Note 1)</i>	Year ended March 31, 2016	Increase (Decrease)
Value of new business	286.1	216.1	(70.0)

(Note 1) For calculations of the EEV as of March 31, 2016 and the value of new business for the year ended March 31, 2016, the extrapolation method beyond the last liquid data point of Japanese interest rate is changed, from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate. In conjunction with this, allowance has been made for the uncertainty in the realization of the ultimate forward rate. For consistent valuation, the EEV as of March 31, 2015 and the value of new business for the year ended March 31, 2015 are restated based on the new method.

(Note 2) The Group EEV is calculated as follows: Dai-ichi Life's EEV plus DFL's, NFL's, Protective Life's and TAL's EEV attributable to Dai-ichi Life's equity stake in DFL, NFL, Protective Life and TAL less Dai-ichi Life's carrying amount of equity of DFL, NFL, Protective Life and TAL. Dai-ichi Life held 100.0% of the shares of DFL, Protective Life and TAL as of March 31, 2015 and as of March 31, 2016. Dai-ichi Life held 100.0% of the shares of NFL as of March 31, 2016.

(Note 3) Dai-ichi Life's carrying amount of DFL's equity was ¥181.9 billion as of March 31, 2015 and as of March 31, 2016. Dai-ichi Life's carrying amount of NFL's equity was ¥35.7 billion as of March 31, 2016. Dai-ichi Life's carrying amount of Protective Life's equity was ¥578.3 billion as of March 31, 2015 and as of March 31, 2016. Dai-ichi Life's carrying amount of TAL's equity was ¥154.5 billion as of March 31, 2015 and ¥162.5 billion as of March 31, 2016.

(Note 4) As calculation and disclosure of the EEV of Neo First Life is reflected for the first time in the EEV as of March 31, 2016, the Group EEV as of March 31, 2016 includes NFL's EEV. For the Group EEV as of March 31, 2015, NFL's EEV is not calculated, and differences in fair value and book value of NFL are reflected as unrealized gains (losses) in adjusted net worth. Group's value of new business for the year ended March 31, 2015 and March 31, 2016 does not include the value of new business of NFL.

(Note 5) Protective Life became a wholly owned subsidiary of Dai-ichi Life on February 1, 2015. The Group EEV as of March 31, 2015 and as of March 31, 2016 includes Protective Life's EEV as of February 1, 2015 and as of December 31, 2015, respectively, in accordance with Protective Life's account closing date for the Group's consolidated financial statements. Group's value of new business for the year ended March 31,

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2016 includes Protective Life's value of new business for the eleven months ended December 31, 2015. Group's value of new business for the year ended March 31, 2015 does not include the value of new business of Protective Life.

2-1-1 Adjusted Net Worth

Adjusted net worth represents the net assets attributed to shareholders and represents the market value of assets in excess of statutory policy reserves (excluding contingency reserve), and other liabilities (excluding reserve for price fluctuations).

In other words, adjusted net worth is calculated by adjusting the total net assets on the balance sheet for the retained earnings in liabilities, general reserve for possible loan losses, unrealized gains/losses in assets/liabilities not accounted for under the mark-to-market methodology, unfunded retirement benefit obligations, and tax effect equivalent of the items above. The methodology for deriving adjusted net worth is described in Appendices A and C.

Adjusted net worth as of March 31, 2016 increased from the end of previous fiscal year mainly due to an increase in unrealized gains, attributable to an increase in the prices of Yen-denominated bonds caused by lower interest rates, partly offset by stock market losses and a decrease in the fair value of foreign currencies bonds caused by appreciation of yen.

The breakdown of the Group's adjusted net worth is as follows:

(billions of yen)

	March 31, 2015	March 31, 2016	Increase (Decrease)
Adjusted net worth	5,540.8	6,287.3	746.5
Total net assets on the balance sheet ^(Note 1)	1,588.4	1,710.1	121.7
Retained earnings in liabilities ^(Note 2)	862.4	890.6	28.1
General reserve for possible loan losses	1.1	0.4	(0.6)
Unrealized gains (losses) on securities and miscellaneous items ^(Note 3)	5,664.6	6,490.1	825.4
Unrealized gains (losses) on loans	250.0	273.1	23.0
Unrealized gains (losses) on real estate ^(Note 4)	42.9	132.7	89.7
Unrealized gains (losses) on liabilities ^(Note 5)	(32.3)	(32.1)	0.2
Unfunded retirement benefit obligation ^(Note 6)	75.9	(47.8)	(123.7)
Tax effect equivalent of above items	(1,905.1)	(2,101.2)	(196.1)
Adjustment for the Trust Fund for Employee Stock Holding Partnership and Stock Granting Trust ^(Note 7)	10.3	8.1	(2.1)
Consolidation adjustment regarding DFL ^(Note 8)	(181.9)	(181.9)	0.0
Consolidation adjustment regarding NFL ^(Note 9)	0.0	(35.7)	(35.7)
Adjustment for deferred tax assets in Protective Life and miscellaneous items ^(Note 10)	(39.5)	(28.4)	11.0
Consolidation adjustment regarding Protective Life ^(Note 11)	(578.3)	(578.3)	0.0
Adjustment for intangible assets in TAL and miscellaneous items ^(Note 12)	(63.4)	(49.6)	13.7
Consolidation adjustment regarding TAL ^(Note 13)	(154.5)	(162.5)	(8.0)

(Note 1) The total of valuation and translation adjustments is excluded. An adjustment amount regarding the

surplus relief reinsurance for DFL is added to the total net assets.

(Note 2) The sum of reserve for price fluctuations, contingency reserve, the unallocated portion of reserve for policyholder dividends, and asset valuation reserve is reported.

(Note 3) For purposes of EEV calculations, domestic listed stocks are recorded at their market value as of the end of the reporting period, whereas for accounting purposes under Japanese GAAP, they are recorded on the balance sheet at their average value during the last month of the reporting period. The difference (the value for purposes of EEV calculations less the value recorded on our balance sheet) (after tax) was ¥(18.5) billion as of March 31, 2015, and ¥(11.1) billion as of March 31, 2016.

(Note 4) With respect to land, the difference between fair value and carrying value before revaluation is posted.

(Note 5) The figure represents the unrealized gains (losses) in subordinated debt that Dai-ichi Life issued.

(Note 6) The sum of unrecognized gains/losses on plan amendments and unrecognized actuarial differences is reported.

(Note 7) The fair value of the Trust Fund for the Employee Stock Holding Partnership and Stock Granting Trust (collectively, the "Trust") is reported (the fair value of the Trust Fund for the Employee Stock Holding Partnership does not exceed the loan amount of the trust fund).

(Note 8) Dai-ichi Life's carrying amount of equity of DFL, which is reported in "Total net assets on the balance sheet", is deducted to offset.

(Note 9) Dai-ichi Life's carrying amount of equity of NFL, which is reported in "Total net assets on the balance sheet", is deducted to offset.

(Note 10) An adjustment is made for Protective Life's deferred tax assets, non-admitted assets on its statutory balance sheet and for other miscellaneous items.

(Note 11) Dai-ichi Life's carrying amount of equity of Protective Life, which is reported in "Total net assets on the balance sheet", is deducted to offset.

(Note 12) An adjustment is made for TAL's intangible assets, including goodwill and value of in-force business.

(Note 13) Dai-ichi Life's carrying amount of equity of TAL, which is reported in "Total net assets on the balance sheet", is deducted to offset.

(Note 14) All the items from "Total net assets on the balance sheet" to "Tax effect equivalent of above items" display the sum of the figures for Dai-ichi Life, DFL, TAL and Protective Life.

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Reconciliations between the Group's adjusted net worth and total net assets are as follows:

(billions of yen)

	March 31, 2015	March 31, 2016	Increase (Decrease)
Total Net Assets ^(Note 1)	1,030.3	1,130.1	99.8
PLUS Retained earnings in liabilities ^(Note 2)	862.4	890.6	28.1
PLUS General reserve for possible loan losses	1.1	0.4	(0.6)
PLUS Unrealized gains/losses ^(Note 3)	5,999.0	6,809.3	810.3
PLUS Adjustment regarding the surplus relief reinsurance for DFL ^(Note 4)	(81.5)	(140.6)	(59.1)
PLUS Unfunded retirement benefit obligation ^(Note 5)	75.9	(47.8)	(123.7)
PLUS Tax effect equivalent of above items	(1,905.1)	(2,101.2)	(196.1)
PLUS Difference between Protective Life's net assets based on its statutory accounting and US-GAAP ^(Note 6)	(300.5)	(133.9)	166.5
PLUS Adjustment for deferred tax assets in Protective Life and miscellaneous items	(39.5)	(28.4)	11.0
LESS Intangible assets of TAL	101.4	91.0	(10.3)
Adjusted net worth	5,540.8	6,287.3	746.5

(Note 1) The total accumulated other comprehensive income and non-controlling interests are excluded.

(Note 2) The sum of reserve for price fluctuations, contingency reserve, the unallocated portion of reserve for policyholder dividends, and asset valuation reserve is reported.

(Note 3) The sum of the unrealized gains/losses in securities and miscellaneous items, loans, real estate and liabilities is reported. Due to the consolidation adjustment with regard to consolidated subsidiaries and affiliated companies accounted for under the equity method, unrealized gains/losses on equity within this item are different from the sum of the unrealized gains/losses on equity in Dai-ichi Life DFL and NFL. The fair value of the Trust is also reported in this item for adjustment (the fair value of the Trust Fund for the Employee Stock Holding Partnership does not exceed the loan amount of the trust fund).

(Note 4) An adjustment regarding the surplus relief reinsurance has been made for DFL's EEV calculation.

(Note 5) The sum of unrecognized gains/losses on plan amendments and unrecognized actuarial differences is reported.

(Note 6) The difference between net assets based on statutory accounting and US-GAAP is shown because Protective Life's EEV is calculated based on its statutory accounting while the Group's consolidated balance sheet is prepared based on Protective Life's US-GAAP balance sheet.

2-1-2 Value of In-force Business

The value of in-force business is the amount of (i) present value of future profits, less (ii) time value of financial options and guarantees, less (iii) cost of holding required capital, less (iv) cost of non-hedgeable risks. Investment cash flows to determine the certainty equivalent present value of future profits for business valued using a market-consistent approach are calculated assuming that investment yields of all assets are equivalent to the risk-free rate. Value of in-force business as of March 31, 2016 decreased from the end of previous fiscal year mainly due to a significant decrease in domestic interest rates.

The methodology for deriving value of in-force business is described in Appendices A and C, and the assumptions for the risk-free rates are shown in Appendices B and C.

The breakdown of the Group's value of in-force business is as follows:

(billions of yen)

	March 31, 2015 (Restated) <i>(Note 1)</i>	March 31, 2016	Increase (Decrease)
Value of in-force business	446.8	(1,641.2)	(2,088.1)
Present value of future profits ^{<i>(Note 2)(Note 3)</i>}	920.5	(1,103.8)	(2,024.3)
Time value of financial options and guarantees	(172.8)	(178.7)	(5.8)
Cost of holding required capital ^{<i>(Note 4)</i>}	(131.2)	(121.1)	10.0
Cost of non-hedgeable risks	(169.5)	(237.5)	(67.9)

(Note 1) For calculations of the value of in-force business as of March 31, 2016, the extrapolation method beyond the last liquid data point of Japanese interest rate is changed, from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate. In conjunction with this, allowance has been made for the uncertainty in the realization of the ultimate forward rate in the cost of non-hedgeable risks. For consistent valuation, the value of in-force business as of March 31, 2015 is restated based on the new method.

(Note 2) An adjustment regarding the surplus relief reinsurance has been made for DFL's EEV calculation.

(Note 3) Includes the certainty equivalent present value of future profits for business valued using a market-consistent approach and present value of future profits for business valued using a top-down approach.

(Note 4) Includes the frictional cost of capital for business valued using a market-consistent approach and the cost of capital for business valued using a top-down approach.

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2-1-3 Value of New Business

The value of new business is the value at the time of sale, after all acquisition-related costs, of new policies (including net increase by conversion) obtained during the reporting period. The value of new business for the fiscal year ended March 31, 2016 is as follows:

(billions of yen)

	Year ended March 31, 2015 (Restated) <i>(Note 1)</i>	Year ended March 31, 2016	Increase (Decrease)
Value of new business	286.1	216.1	(70.0)
Present value of future profits ^{<i>(Note 2)</i>}	306.1	244.7	(61.4)
Time value of financial options and guarantees	(1.2)	(4.6)	(3.4)
Cost of holding required capital ^{<i>(Note 3)</i>}	(5.1)	(8.4)	(3.2)
Cost of non-hedgeable risks	(13.6)	(15.4)	(1.8)

(Note 1) For calculations of the value of new business for the year ended March 31, 2016, the extrapolation method beyond the last liquid data point of Japanese interest rate is changed, from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate. In conjunction with this, allowance has been made for the uncertainty in the realization of the ultimate forward rate in the cost of non-hedgeable risks. For consistent valuation, the value of new business for the year ended March 31, 2015 is restated based on the new method.

(Note 2) Includes the certainty equivalent present value of future profits for business valued using a market-consistent approach and present value of future profits for business valued using a top-down approach.

(Note 3) Includes the frictional cost of capital for business valued using a market-consistent approach and the cost of capital for business valued using a top-down approach.

(Note 4) Protective Life became a wholly owned subsidiary of Dai-ichi Life on February 1, 2015. Group's value of new business for the year ended March 31, 2016 includes Protective Life's value of new business for the eleven months ended December 31, 2015. Group's value of new business for the year ended March 31, 2015 does not include value of new business of Protective Life.

(Note 5) Group's value of new business for the year ended March 31, 2015 and March 31, 2016 does not include the value of new business of NFL.

The new business margins (the ratio of the value of new business to the present value of premium income) are as follows:

(billions of yen)

	Year ended March 31, 2015 (Restated)	Year ended March 31, 2016	Increase (Decrease)
Value of new business	286.1	216.1	(70.0)
Present Value of Premium Income ^{<i>(Note)</i>}	5,174.7	5,514.2	339.4
New Business Margin	5.53%	3.92%	(1.61) points

(Note) Future premium income (as for Protective Life, based on the statutory accounting) is discounted by the

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risk-free rate or the risk discount rate used for the value of new business calculation.

2-2 EEV by Company**(1) Dai-ichi Life**

(billions of yen)

	March 31, 2015 (Restated) <i>(Note 1)</i>	March 31, 2016	Increase (Decrease)
EEV <i>(Note 2)</i>	5,908.8	4,441.4	(1,467.3)
Adjusted net worth	5,791.8	6,483.3	691.4
Total net assets <i>(Note 3)</i>	1,108.1	1,176.5	68.3
Retained earnings in liabilities <i>(Note 4)</i>	703.2	743.9	40.6
General reserve for possible loan losses	1.1	0.4	(0.6)
Unrealized gains (losses) on securities and miscellaneous items <i>(Note 5)</i>	5,485.7	6,267.2	781.5
Unrealized gains (losses) on loans	250.0	273.1	23.0
Unrealized gains (losses) on real estate <i>(Note 6)</i>	42.9	132.7	89.7
Unrealized gains (losses) on liabilities <i>(Note 7)</i>	(32.3)	(32.1)	0.2
Unfunded retirement benefit obligation <i>(Note 8)</i>	75.9	(47.8)	(123.7)
Tax effect equivalent of above items	(1,853.4)	(2,038.8)	(185.3)
Adjustment for the Trust Fund for Employee Stock Holding Partnership and Stock Granting Trust <i>(Note 9)</i>	10.3	8.1	(2.1)
Value of in-force business	116.9	(2,041.9)	(2,158.8)
Certainty equivalent present value of future profits	401.5	(1,669.6)	(2,071.2)
Time value of financial options and guarantees	(86.8)	(131.4)	(44.5)
Cost of holding required capital	(38.8)	(16.2)	22.6
Cost of non-hedgeable risks	(158.9)	(224.6)	(65.6)

	Year ended March 31, 2015 (Restated) <i>(Note 1)</i>	Year ended March 31, 2016	Increase (Decrease)
Value of new business	210.2	134.6	(75.5)
Certainty equivalent present value of future profits	225.0	151.2	(73.8)
Time value of financial options and guarantees	(1.2)	(2.7)	(1.5)
Cost of holding required capital	(2.4)	(1.0)	1.3
Cost of non-hedgeable risks	(11.2)	(12.7)	(1.5)

(Note 1) For calculations of the EEV as of March 31, 2016 and the value of new business for the year ended March 31, 2016, the extrapolation method beyond the last liquid data point of Japanese interest rate is changed, from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate. In conjunction with this, allowance has been made for the uncertainty in the realization of the ultimate forward rate in the cost of non-hedgeable risks. For consistent valuation, the

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EEV as of March 31, 2015 and the value of new business for the year ended March 31, 2015 are restated based on the new method.

(Note 2) Dai-ichi Life's share of DFL, NFL, Protective Life and TAL is valued on a book value basis. The EEV of the Group is adjusted for consolidation.

(Note 3) The total of valuation and translation adjustments is excluded.

(Note 4) The sum of reserve for price fluctuations, contingency reserves, and the unallocated portion of reserve for policyholder dividends are reported.

(Note 5) For purposes of EEV calculations, domestic listed stocks are recorded at their market value as of the end of the reporting period, whereas for accounting purposes, they are recorded on the balance sheet at their average value during the last month of the reporting period. The difference (the value for purposes of EEV calculations less the value recorded on our balance sheet) (after tax) is ¥(18.5) billion as of March 31, 2015, and ¥(11.1) billion as of March 31, 2016.

(Note 6) With respect to land, the difference between fair value and carrying value before revaluation is posted.

(Note 7) The figure represents the unrealized gains (losses) in subordinated debt that Dai-ichi Life issued.

(Note 8) The sum of unrecognized gains/losses on plan amendments and unrecognized actuarial differences is reported.

(Note 9) The fair value of the Trust is reported (the fair value of the Trust Fund for the Employee Stock Holding Partnership does not exceed the loan amount of the trust fund).

The new business margins are as follows:

(billions of yen)

	Year ended March 31, 2015 (Restated)	Year ended March 31, 2016	Increase (Decrease)
Value of new business	210.2	134.6	(75.5)
Present Value of Premium Income ^(Note)	3,253.3	3,017.9	(235.4)
New Business Margin	6.46%	4.46%	(2.00) points

(Note) Future premium income is discounted by the risk-free rate used for the value of new business calculation.

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(Reference)

Unrealized gains which constitute a part of adjusted net worth are expected to be realized as accounting profits in the future, therefore the sum of unrealized gains and value of in-force business represents expected future profits from in-force business.

Breakdown of Dai-ichi Life's EEV based on this idea is as follows.

(billions of yen)

	March 31, 2015 (Restated)	March 31, 2016	Increase (Decrease)
EEV	5,908.8	4,441.4	(1,467.3)
Total net assets on the balance sheet ^(Note 1) + Retained earnings in liabilities	1,609.1	1,712.7	103.5
Unrealized gains (losses) of fixed income assets ^(Note 2) + Value of in-force business	2,266.1	1,371.1	(895.0)
Unrealized gains (losses) of assets other than fixed income assets ^(Note 2)	2,033.5	1,357.5	(675.9)

(Note 1) The total of valuation and translation adjustments is excluded.

(Note 2) "Fixed income assets" include JPY bonds, hedged foreign bonds and loans. "Assets other than fixed income assets" include equities, un-hedged foreign bonds and real estate.

(Note 3) "Retained earnings in liabilities", "Unrealized gains (losses) of fixed income assets" and "Unrealized gains (losses) of assets other than fixed income assets" are after tax basis.

(2) Dai-ichi Frontier Life

(billions of yen)

	March 31, 2015 (Restated) <i>(Note 1)</i>	March 31, 2016	Increase (Decrease)
EEV	252.7	303.2	50.4
Adjusted net worth	188.2	183.8	(4.3)
Total net assets <i>(Note 2)</i>	18.4	42.7	24.3
Adjustment regarding the surplus relief reinsurance for DFL	(81.5)	(140.6)	(59.1)
Retained earnings in liabilities <i>(Note 3)</i>	124.0	121.4	(2.6)
General reserve for possible loan losses	0.0	0.0	0.0
Unrealized gains (losses) on securities and miscellaneous items	178.8	222.8	43.9
Tax effect equivalent of above items	(51.6)	(62.4)	(10.8)
Value of in-force business	64.5	119.4	54.8
Certainty equivalent present value of future profits	122.0	143.6	21.5
Present value of future profits excluding the item below	40.5	2.9	(37.5)
Adjustment regarding the surplus relief reinsurance	81.5	140.6	59.1
Time value of financial options and guarantees	(52.6)	(19.2)	33.4
Cost of holding required capital	(1.4)	(0.4)	1.0
Cost of non-hedgeable risks	(3.3)	(4.5)	(1.1)

	Year ended March 31, 2015 (Restated) <i>(Note 1)</i>	Year ended March 31, 2016	Increase (Decrease)
Value of new business	58.6	53.2	(5.3)
Certainty equivalent present value of future profits	61.2	55.6	(5.5)
Time value of financial options and guarantees	0.0	0.0	0.0
Cost of holding required capital	(0.9)	(0.6)	0.3
Cost of non-hedgeable risks	(1.6)	(1.8)	(0.1)

(Note 1) For calculations of the EEV as of March 31, 2016 and the value of new business for the year ended March 31, 2016, the extrapolation method beyond the last liquid data point of Japanese interest rate is changed, from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate. In conjunction with this, allowance has been made for the uncertainty in the realization of the ultimate forward rate in the cost of non-hedgeable risks. For consistent valuation, the EEV as of March 31, 2015 and the value of new business for the year ended March 31, 2015 are restated based on the new method.

(Note 2) The total of valuation and translation adjustments is excluded.

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(Note 3) The sum of the reserve for price fluctuations and contingency reserve is reported.

The new business margins are as follows:

(billions of yen)

	Year ended March 31, 2015 (Restated)	Year ended March 31, 2016	Increase (Decrease)
Value of new business	58.6	53.2	(5.3)
Present Value of Premium Income ^(Note)	1,715.5	1,679.5	(36.0)
New Business Margin	3.42%	3.17%	(0.24) points

(Note) Future premium income is discounted by the risk-free rate used for the value of new business calculation.

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(3) Neo First Life

(billions of yen)

	March 31, 2016
EEV	41.4
Adjusted net worth	27.7
Total net assets ^(Note 1)	27.3
Retained earnings in liabilities ^(Note 2)	0.4
Unrealized gains (losses) on securities and miscellaneous items	0.0
Value of in-force business	13.6
Certainty equivalent present value of future profits	14.6
Time value of financial options and guarantees	0.0
Cost of holding required capital	0.0
Cost of non-hedgeable risks	(1.0)

(Note 1) The total of valuation and translation adjustments is excluded.

(Note 2) The sum of the reserve for price fluctuations and contingency reserve is reported.

(4) Protective Life ^(Note 1)

(billions of yen)

	February 1, 2015	December 31, 2015	Increase (Decrease)
EEV	502.9	551.2	48.3
Adjusted net worth	351.7	414.9	63.2
Total net assets ^(Note 2)	356.1	418.5	62.3
Retained earnings in liabilities ^(Note 3)	35.1	24.8	(10.2)
Adjustment for deferred tax assets and miscellaneous items ^(Note 4)	(39.5)	(28.4)	11.0
Value of in-force business	151.2	136.3	(14.8)
Present value of future profits ^(Note 5)	263.4	257.8	(5.6)
Time value of financial options and guarantees	(32.4)	(27.4)	5.0
Cost of holding required capital ^(Note 6)	(78.5)	(92.8)	(14.2)
Cost of non-hedgeable risks	(1.2)	(1.2)	0.0

	Eleven months ended December 31, 2015
Value of new business	5.6
Present value of future profits ^(Note 5)	11.9
Time value of financial options and guarantees	(1.9)
Cost of holding required capital ^(Note 6)	(4.2)
Cost of non-hedgeable risks	(0.1)

(Note 1) Protective Life became a wholly owned subsidiary of Dai-ichi Life on February 1, 2015. Group EEV as of March 31, 2015 and as of March 31, 2016 includes Protective Life's EEV as of February 1, 2015 and as of December 31, 2015, respectively, in accordance with Protective Life's account closing date for the Group's consolidated financial statements. Group's value of new business for the year ended March 31, 2016 includes Protective Life's value of new business for the eleven months ended December 31, 2015. Group's value of new business for the year ended March 31, 2015 does not include value of new business of Protective Life.

(Note 2) The sum of net assets based on statutory capital and surplus, value of non-life entities and adjustment for holding company's equity.

(Note 3) Asset valuation reserve is reported.

(Note 4) An adjustment is made for Protective Life's deferred tax assets, non-admitted assets on its statutory accounting and other miscellaneous items.

(Note 5) Includes the certainty equivalent present value of future profits for business valued using a market-consistent approach and the present value of future profits for business valued using a top-down approach.

(Note 6) Includes the frictional cost of capital for business valued using a market-consistent approach and the cost of capital for business valued using a top-down approach.

[Unofficial translation]

The new business margins are as follows:

(billions of yen)

	Eleven months ended December 31, 2015
Value of new business	5.6
Present Value of Premium Income ^(Note)	446.5
New Business Margin	1.26%

(Note) Future premium income (based on the statutory accounting) is discounted by the risk-free rate or the risk discount rate used for the value of new business calculation.

The breakdowns of value of in-force business and value of new business are as follows:

(billions of yen)

	February 1, 2015	December 31, 2015	Increase (Decrease)
Value of in-force business	151.2	136.3	(14.8)
Non-VA business (Top-down approach)	168.3	136.2	(32.0)
Present value of future profits	245.0	226.3	(18.7)
Cost of capital	(76.7)	(90.0)	(13.3)
VA business (Market-consistent approach)	(17.0)	0.1	17.1
Certainty equivalent present value of future profits	18.4	31.5	13.1
Time value of financial options and guarantees	(32.4)	(27.4)	5.0
Cost of holding required capital	(1.8)	(2.7)	(0.9)
Cost of non-hedgeable risks	(1.2)	(1.2)	0.0

	Eleven months ended December 31, 2015
Value of new business	5.6
Non-VA business (Top-down approach)	5.3
Present value of future profits	9.4
Cost of capital	(4.1)
VA business (Market-consistent approach)	0.2
Certainty equivalent present value of future profits	2.4
Time value of financial options and guarantees	(1.9)
Cost of holding required capital	(0.1)
Cost of non-hedgeable risks	(0.1)

[Unofficial translation]

The new business margins are as follows:

(billions of yen)

	Eleven months ended December 31, 2015
Value of new business of non-VA business (Top-down approach)	5.3
Present Value of Premium Income ^(Note 1) of non-VA business (Top-down approach)	314.7
New Business Margin of non-VA business (Top-down approach)	1.70%
Value of new business of VA business (Market-consistent approach)	0.2
Present Value of Premium Income ^(Note 2) of VA business (Market-consistent approach)	131.7
New Business Margin of VA business (Market-consistent approach)	0.22%

(Note 1) Future premium income (based on the statutory accounting) is discounted by the risk discount rate used for the value of new business calculation.

(Note 2) Future premium income (based on the statutory accounting) is discounted by the risk-free rate used for the value of new business calculation.

[Unofficial translation]

(Reference) Protective Life's EEV in US Dollar

(millions of USD)

	February 1, 2015	December 31, 2015	Increase (Decrease)
EEV	4,253	4,570	317
Adjusted net worth	2,974	3,440	465
Total net assets	3,012	3,470	458
Retained earnings in liabilities	296	206	(90)
Adjustment for deferred tax assets and miscellaneous items	(334)	(236)	98
Value of in-force business	1,278	1,130	(148)
Present value of future profits	2,228	2,138	(90)
Time value of financial options and guarantees	(274)	(227)	47
Cost of holding required capital	(664)	(769)	(105)
Cost of non-hedgeable risks	(10)	(10)	0

	Eleven months ended December 31, 2015
Value of new business	46
Present value of future profits	99
Time value of financial options and guarantees	(16)
Cost of holding required capital	(35)
Cost of non-hedgeable risks	0

[Unofficial translation]

(5) TAL

(billions of yen)

	March 31, 2015	March 31, 2016	Increase (Decrease)
EEV	237.8	267.3	29.4
Adjusted net worth	123.7	135.9	12.2
Total net assets	187.1	185.6	(1.5)
Adjustment for intangible assets and miscellaneous items ^(Note)	(63.4)	(49.6)	13.7
Value of in-force business	114.1	131.3	17.1
Certainty equivalent present value of future profits	133.3	149.6	16.2
Time value of financial options and Guarantees	(0.8)	(0.6)	0.2
Cost of holding required capital	(12.3)	(11.6)	0.6
Cost of non-hedgeable risks	(6.0)	(6.0)	0.0

	Year ended March 31, 2015	Year ended March 31, 2016	Increase (Decrease)
Value of new business	17.3	22.5	5.2
Certainty equivalent present value of future profits	19.7	25.8	6.0
Time value of financial options and guarantees	0.0	0.0	0.0
Cost of holding required capital	(1.7)	(2.4)	(0.7)
Cost of non-hedgeable risks	(0.7)	(0.7)	0.0

(Note) An adjustment is made for TAL's intangible assets, including goodwill and value of in-force business.

[Unofficial translation]

The new business margins are as follows:

(billions of yen)

	Year ended March 31, 2015	Year ended March 31, 2016	Increase (Decrease)
Value of new business	17.3	22.5	5.2
Present Value of Premium Income ^(Note)	205.7	370.1	164.3
New Business Margin	8.43%	6.11%	(2.32) points

(Note) Future premium income is discounted by the risk-free rate used for the value of new business calculation.

(Reference) TAL's EEV in Australian Dollar

(millions of AUD)

	March 31, 2015	March 31, 2016	Increase (Decrease)
EEV	2,583	3,099	515
Adjusted net worth	1,344	1,576	232
Total net assets	2,033	2,152	119
Adjustment for intangible assets and miscellaneous items	(689)	(576)	113
Value of in-force business	1,239	1,522	282
Certainty equivalent present value of future profits	1,448	1,734	286
Time value of financial options and guarantees	(9)	(7)	1
Cost of holding required capital	(133)	(134)	0
Cost of non-hedgeable risks	(65)	(70)	(4)

	Year ended March 31, 2015	Year ended March 31, 2016	Increase (Decrease)
Value of new business	188	262	73
Certainty equivalent present value of future profits	214	299	84
Time value of financial options and guarantees	0	0	0
Cost of holding required capital	(18)	(28)	(10)
Cost of non-hedgeable risks	(8)	(9)	(1)

[Unofficial translation]

(Reference) Dai-ichi Life Insurance Company of Vietnam

Dai-ichi Life Insurance Company of Vietnam, Limited (hereinafter “DLVN”), a consolidated life insurance subsidiary in Vietnam, is assumed to have a limited impact on the Group EEV. Accordingly in the EEV calculation process, the Group considers the EV of DLVN calculated using traditional embedded value (“TEV”) methodology to be the fair value of Dai-ichi Life’s ownership interest, which has been included in the Group’s adjusted net worth.

The closing date of the fiscal year of DLVN is December 31. In calculating the Group EEV, the TEV of DLVN as of the most recent closing date is used. The TEV of DLVN as of December 31, 2015 is as follows:

(billions of yen)

	December 31, 2014	December 31, 2015	Increase (Decrease)
TEV	15.7	21.5	5.7
Adjusted net worth	9.1	11.7	2.6
Value of in-force business	6.6	9.8	3.1

3. Movement Analysis

3-1 Movement Analysis of Group EEV

(billions of yen)

	Adjusted net worth	Value of in-force business	EEV
Values as of March 31, 2015	5,540.8	238.8	5,779.6
(1) Change in the extrapolation method of interest rates	0.0	208.0	208.0
Values as of March 31, 2015 (Restated)	5,540.8	446.8	5,987.6
(2) Adjustments to the values as of March 31, 2015	(49.7)	(4.1)	(53.9)
Shareholder dividend	(33.5)	0.0	(33.5)
Repurchase of the company's shares	(14.9)	0.0	(14.9)
Foreign exchange variance	(1.2)	(4.1)	(5.3)
Adjusted values as of March 31, 2015	5,491.0	442.6	5,933.7
(3) Value of new business	0.0	216.1	216.1
(4) Expected existing business contribution (market-consistent approach)	104.6	373.0	477.6
Risk-free rate	(10.2)	33.8	23.5
In excess of risk-free rate	114.8	339.2	454.1
(5) Expected existing business contribution (top-down approach)	11.8	19.1	30.9
(6) Expected transfer from VIF to adjusted net worth	(4.3)	4.3	0.0
on in-force at beginning of the fiscal year	235.8	(235.8)	0.0
on new business	(240.1)	240.1	0.0
(7) Non-economic experience variances	20.2	8.2	28.4
(8) Non-economic assumptions changes	(1.1)	69.5	68.4
(9) Economic variances	624.0	(2,764.1)	(2,140.1)
(10) Other variances	40.3	(23.8)	16.4
(11) Adjustments to the values as of March 31, 2016	0.7	13.6	14.3
Values as of March 31, 2016	6,287.3	(1,641.2)	4,646.1

(1) Change in the extrapolation method of interest rates

Effects of changing the extrapolation method beyond the last liquid data point of Japanese interest rate from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate. In conjunction with this, allowance has been made for the uncertainty in the realization of the ultimate forward rate.

Note that this change does not affect the EEV of Protective Life and TAL.

(2) Adjustments to the values as of March 31, 2015

Adjusted net worth of Dai-ichi Life decreased by ¥33.5 billion, as it paid out shareholder dividends during the fiscal year ended March 31, 2016.

Further, adjusted net worth of Dai-ichi Life decreased by ¥14.9 billion, as it repurchased its own shares during the fiscal year ended March 31, 2016.

In addition, this item also includes the foreign exchange variance, because EEVs of Protective Life and TAL are converted into yen.

(3) Value of new business

The value of new business represents the value at the time of sale, after all acquisition-related costs, attributable to new business obtained during the fiscal year ended March 31, 2016.

(4) Expected existing business contribution (market-consistent approach)

This item includes the expected existing business contribution of Dai-ichi Life, DFL, TAL and Protective Life's VA business including required capital of VA business with the following breakdown.

i. Risk-free rate

In calculating the value of in-force business, future expected profits are discounted back using risk-free rates. Thus, the discounted value is assumed to earn the risk-free rate over time. Moreover, this item includes the expected return on the assets backing adjusted net worth using risk-free rates, and the release for the fiscal year ended March 31, 2016 of time value of financial options and guarantees, cost of holding required capital and cost of non-hedgeable risks.

This item includes the expected profit/loss over time derived from derivative transactions, which Dai-ichi Frontier Life utilizes to reduce minimum guarantee risks of variable annuities.

ii. In excess of risk-free rate

Rates of future expected returns are assumed to be risk-free rates in calculating EEV. However, the Group expects higher rates of returns on these assets than the risk-free rates. In calculating this item, the Group uses the expected rates of returns described in Appendices B and C.

This item includes the expected profit/loss from the higher rate of returns than the risk-free rates derived from derivative transactions for reducing minimum guarantee risks of variable annuities by Dai-ichi Frontier Life.

This item also includes the expected profit/loss from derivative transactions for hedging against the VA business of Protective life.

(5) Expected existing business contribution (top-down approach)

This item includes Protective Life's non-VA business including free surplus and required capital of non-VA business.

In calculating the value of in-force business, future expected profits are discounted back using the risk discount rates. Thus, the discounted value is assumed to earn the risk discount rate over time. Moreover, this item includes the expected return on the assets backing adjusted net worth, and the release for the fiscal year ended March 31,

2016 of the cost of capital.

(6) Expected transfer from VIF (value of in-force business) to adjusted net worth

The total expected profit during the fiscal year ended March 31, 2016 on a statutory accounting basis is transferred to the adjusted net worth. This item includes both the profit expected to emerge from business in force at the start of the reporting period, as well as the expected emergence in adjusted net worth during the period of statutory losses, including the impact of acquisition costs, and a corresponding increase in the value of in-force business, arising from the new business issued in the period.

Note that the transferred amounts do not affect the total amount of Group EEV.

(7) Non-economic experience variances

This item represents the difference between (i) the non-economic assumptions, which were used for calculating EEV as of March 31, 2015 and (ii) the actual experience during the fiscal year ended March 31, 2016 corresponding to such assumptions.

(8) Non-economic assumptions changes

This item quantifies the amount of change attributable to increase/decrease in future profits/losses after March 31, 2016 due to changes made to the assumptions.

(9) Economic variances

This item represents the impact of differences between actual investment returns in the period and the expected investment returns and the impact on the value of in-force business from the change to the end of period economic assumptions.

This item includes the impact of changing the risk discount rate of Protective life.

(10) Other variances

This item includes the impact of factors other than stated above. Model changes are included in this item. For the fiscal year ended March 31, 2016, EEV increased by ¥24.3 billion due to the impact of the change in the Japanese corporate tax system effective from the fiscal year ended March 31, 2016. This figure excludes the impact of the tax system change on new business written in the past year, which is already reflected in the value of new business.

(11) Adjustments to the values as of March 31, 2016

Calculation and disclosure of the EEV of Neo First Life is reflected for the first time in the EEV as of March 31, 2016. This effect represented as the difference in the EEV of NFL and fair value of NFL is included in this item.

3-2 Movement Analysis by Company**(1) Dai-ichi Life**

(billions of yen)

	Adjusted net worth	Value of in-force business	EEV
Values as of March 31, 2015	5,791.8	(91.0)	5,700.8
Change in the extrapolation method of interest rates	0.0	208.0	208.0
Values as of March 31, 2015 (Restated)	5,791.8	116.9	5,908.8
Adjustments to the values as of March 31, 2015	(48.5)	0.0	(48.5)
Shareholder dividend ^(Note 1)	(33.5)	0.0	(33.5)
Repurchase of the company's shares ^(Note 2)	(14.9)	0.0	(14.9)
Adjusted values as of March 31, 2015	5,743.3	116.9	5,860.3
Value of new business	0.0	134.6	134.6
Expected existing business contribution (market-consistent approach)	73.6	356.5	430.1
Risk-free rate	1.2	10.1	11.3
In excess of risk-free rate	72.4	346.3	418.7
Expected existing business contribution (top-down approach)	0.0	0.0	0.0
Expected transfer from VIF to adjusted net worth	(14.5)	14.5	0.0
on in-force at beginning of the fiscal year	143.3	(143.3)	0.0
on new business	(157.9)	157.9	0.0
Non-economic experience variances	0.4	13.6	14.0
Non-economic assumptions changes	0.0	57.3	57.3
Economic variances	628.0	(2,715.2)	(2,087.2)
Other variances ^(Note 3)	43.7	(20.3)	23.3
Adjustments to the values as of March 31, 2016 ^(Note 4)	8.7	0.0	8.7
Values as of March 31, 2016	6,483.3	(2,041.9)	4,441.4

(Note 1) Adjusted net worth of Dai-ichi Life decreased by ¥33.5 billion, as it paid out shareholder dividends during the fiscal year ended March 31, 2016.

(Note 2) Adjusted net worth of Dai-ichi Life decreased by ¥14.9 billion, as it repurchased its own shares during the fiscal year ended March 31, 2016.

(Note 3) This item includes the impact of changes in the Japanese corporate tax system effective from the fiscal year ended March 31, 2016.

(Note 4) Calculation of the EEV of Neo First Life is reflected for the first time in the EEV as of March 31, 2016. This effect represented as the difference in fair value of NFL and book value of NFL is included in this item.

[Unofficial translation]

(2) Dai-ichi Frontier Life

(billions of yen)

	Adjusted net worth	Value of in-force business	EEV
Values as of March 31, 2015	188.2	64.5	252.7
Change in the extrapolation method of interest rates	0.0	0.0	0.0
Values as of March 31, 2015 (Restated)	188.2	64.5	252.7
Adjustments to the values as of March 31, 2015	0.0	0.0	0.0
Adjusted values as of March 31, 2015	188.2	64.5	252.7
Value of new business	0.0	53.2	53.2
Expected existing business contribution (market-consistent approach)	32.8	(5.4)	27.4
Risk-free rate	(13.5)	16.1	2.5
In excess of risk-free rate	46.4	(21.5)	24.9
Expected existing business contribution (top-down approach)	0.0	0.0	0.0
Expected transfer from VIF to adjusted net worth	(52.7)	52.7	0.0
on in-force at beginning of the fiscal year	18.9	(18.9)	0.0
on new business	(71.6)	71.6	0.0
Non-economic experience variances	(3.4)	1.5	(1.8)
Non-economic assumptions changes	0.0	3.9	3.9
Economic variances	18.1	(51.5)	(33.4)
Other variances ^(Note)	0.7	0.2	0.9
Adjustments to the values as of March 31, 2016	0.0	0.0	0.0
Values as of March 31, 2016	183.8	119.4	303.2

(Note) This item includes the impact of changes in the Japanese corporate tax system effective from the fiscal year ended March 31, 2016.

[Unofficial translation]

(3) Protective Life

(billions of yen)

	Adjusted net worth	Value of in-force business	EEV
Values as of February 1, 2015	351.7	151.2	502.9
Change in the extrapolation method of interest rates	0.0	0.0	0.0
Values as of February 1, 2015 (Restated)	351.7	151.2	502.9
Adjustments to the values as of February 1, 2015	7.0	3.0	10.0
Foreign exchange variance	7.0	3.0	10.0
Adjusted values as of February 1, 2015	358.7	154.2	512.9
Value of new business	0.0	5.6	5.6
Expected existing business contribution (market-consistent approach)	(3.8)	19.4	15.6
Risk-free rate	0.1	5.0	5.2
In excess of risk-free rate	(4.0)	14.3	10.3
Expected existing business contribution (top-down approach)	11.8	19.1	30.9
Expected transfer from VIF to adjusted net worth	50.6	(50.6)	0.0
on in-force as of February 1, 2015	60.8	(60.8)	0.0
on new business	(10.2)	10.2	0.0
Non-economic experience variances	22.4	(8.7)	13.6
Non-economic assumptions changes	0.0	4.0	4.0
Economic variances	(21.5)	2.4	(19.1)
Other variances	(3.3)	(9.2)	(12.5)
Adjustments to the values as of December 31, 2015	0.0	0.0	0.0
Values as of December 31, 2015	414.9	136.3	551.2

[Unofficial translation]

(4) TAL

(billions of yen)

	Adjusted net worth	Value of in-force business	EEV
Values as of March 31, 2015	123.7	114.1	237.8
Change in the extrapolation method of interest rates	0.0	0.0	0.0
Values as of March 31, 2015 (Restated)	123.7	114.1	237.8
Adjustments to the values as of March 31, 2015	(1.6)	(7.2)	(8.8)
Capital injection by Dai-ichi Life ^(Note 1)	8.2	0.0	8.2
Shareholder dividend ^(Note 2)	(1.6)	0.0	(1.6)
Foreign exchange variance	(8.2)	(7.2)	(15.4)
Adjusted values as of March 31, 2015	122.1	106.9	229.0
Value of new business	0.0	22.5	22.5
Expected existing business contribution (market-consistent approach)	1.9	2.4	4.4
Risk-free rate	1.9	2.4	4.4
In excess of risk-free rate	0.0	0.0	0.0
Expected existing business contribution (top-down approach)	0.0	0.0	0.0
Expected transfer from VIF to adjusted net worth	12.3	(12.3)	0.0
on in-force at beginning of the fiscal year	12.6	(12.6)	0.0
on new business	(0.3)	0.3	0.0
Non-economic experience variances	0.7	1.7	2.5
Non-economic assumptions changes	(1.1)	4.1	3.0
Economic variances	0.8	0.1	1.0
Other variances	(0.8)	5.5	4.6
Adjustments to the values as of March 31, 2016	0.0	0.0	0.0
Values as of March 31, 2016	135.9	131.3	267.3

(Note 1) During the fiscal year ended March 31, 2016, TAL received additional capital from Dai-ichi Life. The capital injection represents an intragroup transaction, thus has no impact on the Group's EEV.

(Note 2) Adjusted net worth decreased by ¥1.6 billion, as TAL booked shareholder dividends to Dai-ichi Life during the fiscal year ended March 31, 2016.

4. Sensitivity Analysis

4-1 Sensitivity Analysis of Group EEV

The following table shows a sensitivity analysis of Group EEV to changes in assumptions. Although each figure in the table indicates the sensitivity in response to a change in one parameter, it should be noted that the sum of two or more figures in the table does not indicate the sensitivity to a change in two or more parameters corresponding to such figures.

The sensitivities are calculated based on the assumption that the Group's management actions would remain unaffected by changes in parameters.

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2016	4,646.1	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	5,138.4	492.3
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	4,297.6	(348.5)
Sensitivity 3: 10% decline in equity and real estate values	4,239.1	(406.9)
Sensitivity 4: 10% decline in maintenance expenses	4,887.5	241.4
Sensitivity 5: 10% decline in surrender and lapse rate	4,827.5	181.4
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	4,848.8	202.6
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	4,619.1	(26.9)
Sensitivity 8: Setting required capital at statutory minimum level	4,726.6	80.5
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	4,610.8	(35.2)
Sensitivity 10: 25% increase in implied volatilities of swaptions	4,625.0	(21.0)

[Unofficial translation]

The following table shows the effect on the Group's adjusted net worth for each sensitivity.

(billions of yen)

	Increase (decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(1,384.7)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	817.8
Sensitivity 3: 10% decline in equity and real estate values	(400.9)
Sensitivity 4: 10% decline in maintenance expenses	0.0
Sensitivity 5: 10% decline in surrender and lapse rate	0.2
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	2.1
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	(0.2)
Sensitivity 8: Setting required capital at statutory minimum level	3.4
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	2.1
Sensitivity 10: 25% increase in implied volatilities of swaptions	0.1

Sensitivity analysis of the Group's value of new business

(billions of yen)

Assumptions	Value of new business	Increase (decrease)
Values for the year ended March 31, 2016	216.1	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	271.8	55.7
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	176.9	(39.2)
Sensitivity 3: 10% decline in equity and real estate values	215.4	(0.6)
Sensitivity 4: 10% decline in maintenance expenses	234.0	17.9
Sensitivity 5: 10% decline in surrender and lapse rate	241.8	25.6
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	226.1	10.0
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	215.9	(0.2)
Sensitivity 8: Setting required capital at statutory minimum level	220.4	4.2
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	215.0	(1.0)
Sensitivity 10: 25% increase in implied volatilities of swaptions	215.5	(0.6)

● Sensitivity 1

The item represents the effect on EEV of an upward parallel shift of 50bp in the yield curve of risk-free forward rates. As prices of bonds and loans change, the adjusted net worth changes. Also, as future expected investment yields change, the value of in-force

business changes.

In accordance with the EEV principles, life insurers are required to disclose their EEV sensitivities to a 100bp shift in the yield curve. However, taking into consideration the low level of interest rates in Japan, we disclosed our sensitivities to a 50bp shift in the yield curve.

The ultimate forward rate used for the extrapolation beyond the last liquid data point of Japanese interest rate is not shifted for this sensitivity. For the business valued using a top-down approach, the item is calculated based on simultaneous upward parallel shift of 50bp in both the investment yields and the risk discount rate.

- Sensitivity 2

The item represents the effect on EEV of a downward parallel shift of 50bp in the yield curve of risk-free forward rates. The lower limit of the risk-free forward rates is assumed to be zero. Risk-free forward rates that are negative before this downward shift are not adjusted.

The ultimate forward rate used for the extrapolation beyond the last liquid data point of Japanese interest rate is not shifted for this sensitivity.

For the business valued using a top-down approach, the item is calculated based on simultaneous downward parallel shift of 50bp in both the investment yields and the risk discount rate.

- Sensitivity 3

This item shows the effect on EEV of a decline of 10% in equity and real estate values.

- Sensitivity 4

The item represents the effect on EEV of a decrease of 10% in estimated maintenance expenses associated with maintaining in-force business.

- Sensitivity 5

The item represents the effect on EEV of a decrease of 10% in surrender and lapse rates.

- Sensitivity 6

The item represents the effect on EEV of a decrease of 5% in mortality and morbidity rates for life and medical insurance products.

- Sensitivity 7

The item represents the effect on EEV of a decrease of 5% in mortality and morbidity rates for annuities.

- Sensitivity 8

The item represents the effect on EEV in the event that required capital was changed to the statutory minimum level in Japan (Dai-ichi Life, DFL and NFL), the United States (Protective Life) and Australia (TAL). As items such as subordinated debt and policy reserves in excess of surrender values are regarded as solvency margin within a certain limit under the Japanese solvency margin framework, the cost of holding required capital is not proportional to the level of capital, and the cost to satisfy the statutory minimum level can be nil.

- Sensitivity 9

The item represents the effect on EEV of an increase of 25% in the implied volatilities of equity and real estate values.

- Sensitivity 10

The item represents the effect on EEV of an increase of 25% in the implied volatilities of swaptions.

4-2 Sensitivity Analysis by Company**(1) Dai-ichi Life**

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2016	4,441.4	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	4,951.5	510.0
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	4,080.7	(360.7)
Sensitivity 3: 10% decline in equity and real estate values	4,043.4	(398.0)
Sensitivity 4: 10% decline in maintenance expenses	4,657.6	216.1
Sensitivity 5: 10% decline in surrender and lapse rate	4,598.0	156.5
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	4,599.3	157.9
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	4,418.2	(23.1)
Sensitivity 8: Setting required capital at statutory minimum level	4,453.9	12.4
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	4,427.0	(14.4)
Sensitivity 10: 25% increase in implied volatilities of swaptions	4,420.7	(20.6)

The following table shows the effect on the adjusted net worth for sensitivities 1 through 3. For sensitivities 4 through 10, only the value of in-force business is affected.

(billions of yen)

	Increase (decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(1,246.1)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	712.8
Sensitivity 3: 10% decline in equity and real estate values	(400.9)

[Unofficial translation]

Sensitivity analysis of Dai-ichi Life's value of new business

(billions of yen)

Assumptions	Value of new business	Increase (decrease)
Values for the year ended March 31, 2016	134.6	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	191.0	56.4
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	94.9	(39.6)
Sensitivity 3: 10% decline in equity and real estate values	134.8	0.2
Sensitivity 4: 10% decline in maintenance expenses	149.5	14.8
Sensitivity 5: 10% decline in surrender and lapse rate	154.7	20.1
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	139.6	5.0
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	134.3	(0.2)
Sensitivity 8: Setting required capital at statutory minimum level	135.3	0.7
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	134.2	(0.3)
Sensitivity 10: 25% increase in implied volatilities of swaptions	133.7	(0.8)

[Unofficial translation]

(2) Dai-ichi Frontier Life

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2016	303.2	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	297.3	(5.9)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	308.1	4.9
Sensitivity 3: 10% decline in equity and real estate values	301.3	(1.9)
Sensitivity 4: 10% decline in maintenance expenses	306.9	3.6
Sensitivity 5: 10% decline in surrender and lapse rate	301.7	(1.4)
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	304.0	0.7
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	303.3	0.0
Sensitivity 8: Setting required capital at statutory minimum level	303.5	0.2
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	292.2	(11.0)
Sensitivity 10: 25% increase in implied volatilities of swaptions	304.0	0.7

The following table shows the effect on the adjusted net worth for sensitivities 1 through 3. For sensitivities 4 through 10, only the value of in-force business is affected.

(billions of yen)

	Increase (decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(123.5)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	88.3
Sensitivity 3: 10% decline in equity and real estate values	(6.2)

[Unofficial translation]

Sensitivity analysis of Dai-ichi Frontier Life's value of new business

(billions of yen)

Assumptions	Value of new business	Increase (decrease)
Values for the year ended March 31, 2016	53.2	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	52.8	(0.4)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	53.4	0.1
Sensitivity 3: 10% decline in equity and real estate values	53.1	(0.1)
Sensitivity 4: 10% decline in maintenance expenses	54.7	1.4
Sensitivity 5: 10% decline in surrender and lapse rate	53.4	0.1
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	53.9	0.6
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	53.3	0.0
Sensitivity 8: Setting required capital at statutory minimum level	53.6	0.3
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	53.2	0.0
Sensitivity 10: 25% increase in implied volatilities of swaptions	53.2	0.0

[Unofficial translation]

(3) Neo First Life

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2016	41.4	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	40.7	(0.7)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	41.6	0.2
Sensitivity 3: 10% decline in equity and real estate values	41.4	0.0
Sensitivity 4: 10% decline in maintenance expenses	42.2	0.8
Sensitivity 5: 10% decline in surrender and lapse rate	43.5	2.1
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	42.2	0.8
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	41.4	0.0
Sensitivity 8: Setting required capital at statutory minimum level	41.4	0.0
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	41.4	0.0
Sensitivity 10: 25% increase in implied volatilities of swaptions	41.4	0.0

The following table shows the effect on the adjusted net worth for sensitivities 1 through 3. For sensitivities 4 through 10, only the value of in-force business is affected.

(billions of yen)

	Increase (decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	0.0
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	0.0
Sensitivity 3: 10% decline in equity and real estate values	0.0

(4) Protective Life

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of December 31, 2015	551.2	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	548.6	(2.6)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	549.2	(1.9)
Sensitivity 3: 10% decline in equity and real estate values	544.8	(6.3)
Sensitivity 4: 10% decline in maintenance expenses	565.5	14.3
Sensitivity 5: 10% decline in surrender and lapse rate	544.7	(6.4)
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	577.8	26.6
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	547.5	(3.7)
Sensitivity 8: Setting required capital at statutory minimum level	618.8	67.5
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	541.4	(9.8)
Sensitivity 10: 25% increase in implied volatilities of swaptions	550.0	(1.1)
Sensitivity 11: 50bp upward shift in risk discount rate	539.5	(11.7)
Sensitivity 12: 50bp downward shift in risk discount rate	563.7	12.4

The following table shows the effect on the adjusted net worth for sensitivities 1 through 3 and 8 through 10. For sensitivity 4 through 7, 11 and 12, only the value of in-force business is affected.

(billions of yen)

	Increase (decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(13.8)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	15.3
Sensitivity 3: 10% decline in equity and real estate values	6.6
Sensitivity 8: Setting required capital at statutory minimum level	3.4
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	2.1
Sensitivity 10: 25% increase in implied volatilities of swaptions	0.1

Sensitivity analysis of Protective Life's value of new business

(billions of yen)

Assumptions	Value of new business	Increase (decrease)
Values for the eleven months ended December 31, 2015	5.6	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	6.7	1.1
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	4.2	(1.3)
Sensitivity 3: 10% decline in equity and real estate values	4.8	(0.7)
Sensitivity 4: 10% decline in maintenance expenses	6.0	0.4
Sensitivity 5: 10% decline in surrender and lapse rate	5.5	(0.1)
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	7.4	1.8
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	5.5	0.0
Sensitivity 8: Setting required capital at statutory minimum level	8.8	3.1
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	4.9	(0.7)
Sensitivity 10: 25% increase in implied volatilities of swaptions	5.9	0.2
Sensitivity 11: 50bp upward shift in risk discount rate	4.7	(0.8)
Sensitivity 12: 50bp downward shift in risk discount rate	6.5	0.9

- Sensitivity 11

The item represents the effect on EEV of an upward shift of 50bp of the risk discount rate for a top-down approach.

- Sensitivity 12

The item represents the effect on EEV of a downward shift of 50bp of the risk discount rate for a top-down approach.

(5) TAL

(billions of yen)

Assumptions	EEV	Increase (decrease)
Values as of March 31, 2016	267.3	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	258.9	(8.4)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	276.3	9.0
Sensitivity 3: 10% decline in equity and real estate values	266.6	(0.6)
Sensitivity 4: 10% decline in maintenance expenses	273.7	6.4
Sensitivity 5: 10% decline in surrender and lapse rate	298.0	30.7
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	283.7	16.4
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	267.2	(0.1)
Sensitivity 8: Setting required capital at statutory minimum level	267.5	0.2
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	267.3	0.0
Sensitivity 10: 25% increase in implied volatilities of swaptions	267.3	0.0

The following table shows the effect on the adjusted net worth for sensitivities 1 through 7. For sensitivity 8 through 10, only the value of in-force business is affected.

(billions of yen)

	Increase (decrease)
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	(1.2)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	1.2
Sensitivity 3: 10% decline in equity and real estate values	(0.3)
Sensitivity 4: 10% decline in maintenance expenses	0.0
Sensitivity 5: 10% decline in surrender and lapse rate	0.0
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	2.1
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	(0.1)

[Unofficial translation]

Sensitivity analysis of TAL's value of new business

(billions of yen)

Assumptions	Value of new business	Increase (decrease)
Values for the year ended March 31, 2016	22.5	-
Sensitivity 1: 50bp upward parallel shift in risk-free yield curve	21.1	(1.4)
Sensitivity 2: 50bp downward parallel shift in risk-free yield curve	24.1	1.5
Sensitivity 3: 10% decline in equity and real estate values	22.5	0.0
Sensitivity 4: 10% decline in maintenance expenses	23.7	1.1
Sensitivity 5: 10% decline in surrender and lapse rate	28.1	5.5
Sensitivity 6: 5% decline in mortality and morbidity rates for life insurance products	25.1	2.5
Sensitivity 7: 5% decline in mortality and morbidity rates for annuities	22.5	0.0
Sensitivity 8: Setting required capital at statutory minimum level	22.5	0.0
Sensitivity 9: 25% increase in implied volatilities of equity and real estate values	22.5	0.0
Sensitivity 10: 25% increase in implied volatilities of swaptions	22.5	0.0

5. Note on Using EV

In calculating the embedded value of the Group, numerous assumptions (some of which are shown in Appendices B and C) are required concerning the Group's lines of business with respect to industry performance, business and economic conditions and other factors, many of which are outside the Group's control. Although the assumptions used represent estimates that the Group believe are appropriate for the purpose of embedded value reporting, future operating conditions may differ, perhaps significantly, from those assumed in the calculation of the embedded value. Consequently, the inclusion of embedded value herein should not be regarded as a statement by the Group, Willis Towers Watson or any other entity, that the stream of future after-tax profits discounted to produce the embedded value will be achieved.

Appendix A: EEV Methodology

The methodology and assumptions adopted by the Group to calculate EEV are market-consistent and in accordance with the EEV Principles and related Guidance issued by the CFO Forum in May 2004 and further EEV Guidance on minimum required disclosures of sensitivities and other items issued by the CFO Forum in October 2005.

1. Covered Business

The covered business represents the life insurance business of the Group (all the businesses and subsidiaries are covered in the EEV calculations).

Consolidated subsidiaries/affiliated companies operating life insurance businesses are treated as follows:

- Dai-ichi Frontier Life, Neo First Life and TAL
EEV of the company attributable to Dai-ichi Life's equity stake in each company is calculated and included in the Group's EEV.
- Protective Life
EEV of the company attributable to Dai-ichi Life's equity stake in the company is calculated and included in the Group's EEV. EEV for all of its businesses except the variable annuity business is calculated with a top-down approach. EEV for the variable annuity business is calculated with a market-consistent approach. For asset protection business, net assets based on US-GAAP balance sheet are included in adjusted net worth.
Methodology and assumptions for Protective Life are described in Appendix C.
- Dai-ichi Life Insurance Company of Vietnam, Limited
As the company has a limited impact on Group EEV, adjusted net worth of Group EEV includes the unrealized gains/losses of the stocks of the company, regarding its TEV as the fair value of Dai-ichi Life's ownership interest.
- Affiliated companies accounted for under the equity method
EEV is not calculated, and differences in market value and book value of assets have been reflected as unrealized gains (losses) in adjusted net worth.

2. Adjusted Net Worth (Dai-ichi Life, DFL, NFL and TAL)

Adjusted net worth is calculated by adjusting the total net assets on the company's balance sheet for the following:

- In order to mark to market, differences in market value and book value of assets have been reflected, specifically differences of bonds held to maturity, policy-reserve-matching bonds, loans, land, building, debt and borrowings etc., after adjusting for tax. For retirement benefits, the sum of unrecognized

gains/losses on plan amendments and unrecognized actuarial differences has been used after adjustment for tax.

- Liabilities that are appropriate to be added to the adjusted net worth (contingency reserve, reserve for price fluctuations, unallocated portion of reserve for policyholder dividends, and general reserve for possible loan losses) have been added on an after-tax basis.
- The fair value of the Trust is reported (the fair value of the Trust Fund for Employee Stock Holding Partnership does not exceed the loan amount of the trust fund). The adjustment is made because, although Dai-ichi Life's stocks which the Trust owns are expected to be sold and excluded from the amount of treasury stock in the future, the book value (¥9.7 billion as of March 31, 2015, and ¥8.2 billion as of March 31, 2016) of such stock is deducted from "Total net assets on the balance sheet" as treasury stock.
- Adjusted net worth of DFL is shown after the adjustment regarding the surplus relief reinsurance.

(Note) Under current statutory accounting practices applicable to life insurance companies in Japan, the initial cost is recognized at the time of sale, and the profit is collected gradually over the contract period. Because the ability of an insurance company to recover the initial cost is subject to the future economic environment, DFL reduces the risk of failing to recover the cost by a surplus relief reinsurance. DFL receives commission to cover the initial cost at the time of sale, and the commission is amortized over the contract period. As a result, DFL can reduce the capital cost of new business. For EEV purposes, we reclassify the future cost for reinsurance from VIF to ANW because we consider the reclassification more appropriately expresses VIF and ANW.

- An adjustment is made for TAL's intangible assets, including goodwill and value of in-force business.

3. Value of in-force business (Dai-ichi Life, DFL, NFL and TAL)

The value of in-force business is calculated as (i) certainty equivalent present value of projected after-tax profits, less (ii) time value of financial options and guarantees, less (iii) cost of holding required capital, less (iv) cost of non-hedgeable risks.

Future profits for each year are estimated based on the assumption that policy reserves are held on a statutory basis in each country.

With regard to reinsurance, both outward and inward reinsurance contracts are reflected.

3-1 Certainty equivalent present value of future profits

The certainty equivalent present value of future profits is the after-tax profits based on the projected cash flows calculated on a deterministic basis, and discounted by the risk-free rate. Investment cash flows are calculated assuming that investment yields of all assets are equivalent to the risk-free rate. The certainty equivalent present value of future profits reflects the intrinsic value of options and guarantees. As described in "2.

Adjusted Net Worth (Dai-ichi Life, DFL, NFL and TAL)”, the certainty equivalent present value of future profits of DFL is shown after the adjustment regarding the surplus relief reinsurance.

3-2 Time value of financial options and guarantees

The time value of financial options and guarantees is calculated as the difference between (i) the certainty equivalent present value of future profits and (ii) the average of the present value of future after-tax profits calculated by stochastic methods where economic assumptions are consistent with current market prices for traded assets. For NFL, the time value of financial options and guarantees is defined as ZERO in consideration of products characteristics. For TAL, it is calculated assuming a simple normal distribution, taking into account the limited impact on the results.

Asset allocation is assumed to be the same as the one at the valuation date over the projection periods and any discretion of management in terms of investment strategy is not incorporated.

There are various options in the insurance contracts. The following principal options and guarantees are considered in calculating the time value of financial options and guarantees of the Group using stochastic methods.

- Participating policies options

When profits arise, policyholder dividends are paid out. On the other hand, when losses arise, the cost of guarantees is not attributed to policyholders. Such asymmetric nature emerges in the net surplus after distribution of policyholder dividends. The value of this option is calculated in the time value of financial options and guarantees by assuming future policyholder dividends along with future profits by stochastic scenarios.

- Minimum guarantees for variable life insurance

When investment performance is good, policyholders will be entitled to the full amount of the account. On the other hand, when investment performance is poor, an insurance company will bear the cost of guarantees attached to variable life insurance policies. The value of this option is calculated in the time value of financial options and guarantees of the Group.

- Minimum interest-rate guarantee for interest rate-sensitive products

When interest rates rise, high interest rates are credited to interest rate-sensitive products. On the other hand, even when interest rates decline, the minimum interest rate is guaranteed in some cases. Such asymmetric nature emerges in future cash flows. The value of this option is calculated in the time value of financial options and guarantees of the Group.

- Policyholder behavior

Policyholders have options depending on the movement of financial markets. The cost of selective lapses, such as the lapses based on the “moneyness” in variable

annuities or the relation between assumed interest rate and interest rate in saving products, is reflected in the time value of financial options and guarantees of the Group.

3-3 Cost of holding required capital

This is referred to as “frictional cost” in market-consistent methodology. In order to maintain financial soundness, life insurance companies are required to hold additional assets in excess of the statutory liability. The cost of holding required capital is the cost incurred through the payment of taxes on the investment income of the assets backing the required capital and the related investment expenses incurred for the management of the assets.

The EEV Principles define the minimum required capital to be equal to the statutory minimum capital requirement, and if the required capital calculated by an internal model exceeds the statutory requirement, an internal model may be used. Dai-ichi Life, DFL and NFL define required capital as the level required to maintain 400% level of solvency margin ratio. TAL defines required capital as the level required by the regulations in Australia.

The values of required capital as of March 31, 2015 and March 31, 2016 are ¥1,257.0 billion and ¥1,303.6 billion, respectively (free surplus as of March 31, 2015 and March 31, 2016 are ¥4,283.7 billion and ¥4,983.7 billion, respectively; required capital and free surplus include those of Protective Life; the adjusted net worth is represented by the sum of required capital and free surplus).

The European Insurance CFO Forum Market Consistent Embedded Value Principles¹(the “MCEV Principles”) state that required capital should be at least the statutory minimum capital level and should include amounts required to meet internal objectives. The Group will continue investigation in reviewing the definition of required capital, taking into account worldwide trends and discussions on economic value based solvency assessment.

3-4 Cost of non-hedgeable risks

EEV Principles define the EV to be the present value of distributable profits attributable to shareholders arising from assets allocated to the covered business, calculated taking into account all the risks of the covered business including non-hedgeable risks.

The uncertainty around the return on most risks can be diversified away. Thus, for some risks such as mortality, no further allowance is required, provided the best

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estimate assumptions are set to provide the mean expected financial outcome to shareholders.

There are some non-hedgeable risks where the existing best estimate experience assumptions do not reflect the mean expected financial outcome to shareholders. A typical example is operational risk. When profits arise, the company pays tax. On the other hand, when losses arise, tax cannot be negative. In such cases, carrying losses on a tax accounting basis are collectable in most cases. However, there is a risk of uncollectibility within the deferrable period, which has also been included in this cost of non-hedgeable risks. And for risk-free rates beyond the last liquid data point, there is a risk of uncertainty due to the low liquidity, which has also been included.

The Group quantified non-hedgeable risks by a simplified model.

4. Value of new business (Dai-ichi Life, DFL, NFL and TAL)

The value of new business for the fiscal year ended March 31, 2016 is the value of new policies issued during the twelve months period, and is calculated by the same method as the value of in-force business. The value of new business is generally calculated based on economic and non-economic assumptions as of the end of the fiscal year. However, for DFL, the value of new business is calculated separately for the new business acquired during the 1st and the 2nd half of the fiscal year, based on economic and non-economic assumptions as of the end of each period. Additionally, the value of new business for some products of Dai-ichi Life and DFL on which the economic assumptions have significant impact is calculated based on the economic assumptions as of the end of the month of contract issue. The value of new business is the value at the time of sale of new policies. The profit during the fiscal year ended March 31, 2016 from new business is calculated based on the same assumptions as described above.

In addition to the new policies, net increases in conversions and addition of riders have been included in the value of new business, while renewal of policies is not included. With regard to the corporate insurance written by Dai-ichi Life, such as group insurance, corporate pension and workers compensation insurance, the increase of the proportion underwritten by an insurance company in a group scheme, the increase of members in a group scheme and the increase of the sum insured by members in a group scheme are included in the value of new business.

Appendix B: Principal EEV Assumptions (Dai-ichi Life, DFL, NFL and TAL)

1. Economic assumptions

(1) Risk-free rate

Issues such as appropriate reference rates for risk-free rates and extrapolation beyond the last liquid data point are discussed broadly in the context of Solvency II or the Insurance Capital Standard (ICS) being developed by the International Association of Insurance Supervisors. With regard to extrapolation method, term structures of interest rates for various currencies are set based on a method using ultimate forward rates² in the technical specifications for ICS 2015 field testing.

i. Reference interest rate

In the certainty equivalent calculation, the Japanese Government Bond (JGB) for Japanese Yen and swap rates for foreign currencies are used as reference rates, taking into account each company's asset portfolio and the market liquidity.

ii. Extrapolation method for Japanese Yen

We have changed the extrapolation method beyond the last liquid data point of Japanese interest rates, from a method taking into account the yield curve of Japanese swap rates to a method using an ultimate forward rate, in order to avoid excessive instability in the valuation of ultra-long insurance liabilities.

For Japanese yen risk-free rates (forward rates), the ultimate forward rate is set at 3.5% and the last liquid data point is set at the 30th year. Beyond the 30th year, we extrapolate the yield curve to the ultimate forward rate over a convergence period of 30 years by using the Smith-Wilson method. We set these parameters based on the developing ICS discussions.

iii. Extrapolation method for non-Japanese currencies

For foreign currencies, we assume that forward rates in the 31st year and beyond are equal to those in the 30th year.

² ICS 2015 field testing technical specification used the word "long term forward rate".

[Unofficial translation]

The table below shows, for selected terms, the risk-free rates (spot rates) which are used in the calculations.

Term	JGB		Australian swap rate	
	March 31, 2015 (Restated) <i>(Note)</i>	March 31, 2016	March 31, 2015	March 31, 2016
1 Year	0.030%	-0.154%	2.085%	2.357%
2 Year	0.037%	-0.206%	1.935%	2.275%
3 Year	0.057%	-0.229%	2.119%	2.270%
4 Year	0.093%	-0.205%	2.214%	2.309%
5 Year	0.131%	-0.190%	2.320%	2.366%
10 Year	0.402%	-0.048%	2.762%	2.675%
15 Year	0.817%	0.209%	2.998%	2.919%
20 Year	1.198%	0.454%	3.110%	3.083%
25 Year	1.406%	0.601%	3.166%	3.157%
30 Year	1.450%	0.571%	3.160%	3.153%
35 Year	1.563%	0.709%	3.146%	3.140%
40 Year	1.741%	0.967%	3.136%	3.131%
45 Year	1.912%	1.216%	3.128%	3.123%
50 Year	2.062%	1.432%	3.122%	3.117%

(Source: Ministry of Finance Japan and Bloomberg, after interpolation/extrapolation)

(Note) In the 31st year and beyond, the extrapolation method beyond the last liquid data point of Japanese interest rate is changed, from a method taking into account the yield curve of Japanese swap rate to a method using an ultimate forward rate.

(2) Principal dynamic assumption

In the EEV calculation for Dai-ichi Life and DFL, dynamic assumptions are used. For NFL and TAL, dynamic assumptions are not used.

i. Interest rate model

As an interest rate model, the Group has adopted a single-factor Hull-White model, in which interest rates associated with Japanese yen, U.S. dollars, Euro, Australian dollars and New Zealand dollar are calculated. The model has been adjusted to be in line with a risk-neutral approach in which Japanese yen is set as a base currency, and correlations between the interest rates have been also taken into account. The interest rate model has been calibrated consistently with the market environment as of each reporting date, and parameters used are estimated from the yield curve and implied

[Unofficial translation]

volatilities of interest rate swaptions with various maturities. 5,000 scenarios are used in calculating time value of financial options and guarantees through stochastic method. These scenarios have been generated by Willis Towers Watson. Summary of implied volatilities of interest rate swaptions used to calibrate the scenarios are as follows:

Interest rate swaptions

		March 31, 2015				March 31, 2016			
Option Term	Swap Term	JPY	USD	EUR	AUD	JPY	USD	EUR	AUD
5Year	5Year	47.0%	37.3%	84.6%	27.1%	-	42.4%	70.3%	28.8%
5Year	7Year	43.3%	35.8%	82.3%	26.0%	107.4%	40.4%	63.1%	27.7%
5Year	10Year	38.5%	34.6%	83.6%	25.0%	79.4%	38.4%	58.7%	25.9%
7Year	5Year	38.7%	34.6%	83.5%	25.1%	95.6%	38.4%	56.0%	26.1%
7Year	7Year	35.9%	33.7%	82.5%	24.2%	76.6%	37.0%	53.7%	25.0%
7Year	10Year	33.7%	32.8%	84.3%	23.4%	65.2%	34.7%	53.6%	23.6%
10Year	5Year	32.8%	31.9%	95.0%	23.3%	-	33.8%	50.5%	23.5%
10Year	7Year	30.9%	31.3%	95.7%	22.6%	-	32.7%	51.5%	22.6%
10Year	10Year	29.8%	30.1%	101.0%	22.0%	55.0%	32.1%	53.5%	21.5%

(Source: Bloomberg)

[Unofficial translation]

ii. Implied volatilities of equities and currencies

Volatilities of traditional equity indices and currencies are calibrated based on implied volatilities of relevant options traded in the market. Implied volatilities used to calibrate the scenarios are as follows:

Stock Options

Currency	Underlying Asset	Option Term	Volatility	
			March 31, 2015	March 31, 2016
JPY	Nikkei 225	3 Year	20.3%	20.2%
		4 Year	20.4%	19.9%
		5 Year	20.6%	19.8%
USD	S&P 500	3 Year	19.6%	18.8%
		4 Year	21.0%	20.1%
		5 Year	22.2%	21.3%
EUR	EuroStoxx 50	3 Year	21.1%	20.1%
		4 Year	21.5%	20.1%
		5 Year	21.7%	20.2%

(Source: Willis Towers Watson analysis of Markit data)

Currency Options

Currency	Option Term	Volatility	
		March 31, 2015	March 31, 2016
USD	10 Year	14.2%	12.4%
EUR	10 Year	14.7%	14.1%
AUD	5 Year	14.0%	15.7%

(Source: Bloomberg)

iii. Volatilities of real estate and other asset classes

Market-consistent implied volatilities have not been observed with regard to real estate. Therefore, the volatility of real estate has been derived by multiplying the historical volatility ratio (104.5%) of Tokyo Stock Exchange REIT index to Nikkei225 (Nikkei stock average) by the implied volatility of Japanese equity.

In addition, foreign real estate and emerging equity/bond markets are modeled as an asset class in stochastic calculation for variable type products. Volatilities of those asset classes have been derived in the same manner.

iv. Correlations

In addition to implied volatilities described above, Dai-ichi Life has calculated implied

[Unofficial translation]

volatilities reflecting its asset portfolio and correlation factors. The share of each asset is assumed to be unchanged over the projection periods.

With regard to correlation factors, market-consistent data from exotic options with sufficient liquidity have not been observed in the market. Therefore, we estimated correlation factors based on historical market data. Specifically, the monthly data for 10 years to most recent have been used. The following table shows correlation factors between major variables.

	Short Rate /JPY	Short Rate /USD	Short Rate /EUR	Exchange Rate /USD	Exchange Rate /EUR	Stock Index /JPY	Stock Index /USD	Stock Index /EUR	REIT Index /TSE REIT Index
Short Rate /JPY	1.00	0.40	0.40	0.32	0.19	0.35	0.23	0.23	0.13
Short Rate /USD	0.40	1.00	0.64	0.49	0.32	0.41	0.32	0.29	0.24
Short Rate /EUR	0.40	0.64	1.00	0.34	0.54	0.41	0.45	0.43	0.31
Exchange Rate /USD	0.32	0.49	0.34	1.00	0.61	0.62	0.25	0.29	0.30
Exchange Rate /EUR	0.19	0.32	0.54	0.61	1.00	0.66	0.57	0.47	0.41
Stock Index /JPY	0.35	0.41	0.41	0.62	0.66	1.00	0.72	0.71	0.65
Stock Index /USD	0.23	0.32	0.45	0.25	0.57	0.72	1.00	0.85	0.55
Stock Index /EUR	0.23	0.29	0.43	0.29	0.47	0.71	0.85	1.00	0.45
REIT Index /TSE REIT Index	0.13	0.24	0.31	0.30	0.41	0.65	0.55	0.45	1.00

(Source: Ministry of Finance Japan and Bloomberg)

[Unofficial translation]

(3) Assumed investment yield on each asset used for the expected return calculation
Assumed investment yield on each asset used for the calculation of “Expected existing business contribution (market-consistent approach)” in “3. Movement Analysis” for Dai-ichi Life and DFL is as follows:

	Assumed investment yield
Cash and deposits, call loans	0.03%
Fixed income assets	0.95%
Domestic stocks	4.57%
Foreign bonds	3.54%
Other assets	4.42%

The assumed investment yield used for the calculation of “Expected existing business contribution (in excess of risk-free rate)” is calculated by multiplying the share of each asset as of March 31, 2015 by the assumed investment yield of each asset above. For Dai-ichi Life, the weighted-average assumed investment yield is 1.80%. For fixed products of DFL, assumed investment yield is calculated separately to correspond to the property of the assets.

For TAL, no expected return in excess of risk-free rate is assumed.

(4) Exchange rate

TAL’s EEV and DLVN’s TEV are calculated in local currency and converted into JPY by following rates;

	March 31, 2015	March 31, 2016
AUD 1.00	JPY 92.06	JPY 86.25

	December 31, 2014	December 31, 2015
VND 1.00	JPY 0.0056	JPY 0.0054

2. Non-economic assumptions

All cash flows (premium, operating expense, benefits and claims, cash surrender value, tax, etc.) are projected applying the best estimate assumptions up to the termination of the policies, by product, referring to past, current and expected future experience.

- Operating expenses (maintenance expenses)

Operating expenses are set based on the experience of each company. The look-through basis is applied in terms of operating expenses of insurance business in the Group.

- For Dai-ichi Life, DFL and NFL adjustments are made for one-time expenses

which are considered to be non-recurrent in the future. For Dai-ichi Life, the amount added to the expense assumption is ¥2.7 billion (for the fiscal year ended March 31, 2016) which corresponds to the one-time benefit related to retirement plan reform. For DFL, the amount excluded from the expense assumption is ¥0.1 billion (for the fiscal year ended March 31, 2016) which corresponds to the one-time costs related to IT system development. For NFL, the amount excluded from the expense assumption is ¥3.3 billion (for the fiscal year ended March 31, 2016) which corresponds to the one-time costs related to setting up new business.

- For NFL, operating expenses are assumed to decrease for a certain period of time, because it has operated new businesses for only a short period of time and the improvement of operating efficiency is expected in the future. Therefore, a decrease of unit-costs for 10 years from the valuation date is assumed, based on future new business and future operating expenses assumed in the mid-term business plan, while taking into account recent developments. For NFL, this rate of improvement is set equal to 19% for the EEV calculation.
 - For Dai-ichi Life, DFL and NFL increases in consumption tax in future years (8% until March 2017 and 10% thereafter) are assumed due to revision of the consumption tax system.
 - Future inflation rate is assumed to be zero for Dai-ichi Life, DFL and NFL. It is assumed to be 2.75% p.a. for TAL.
- Policyholder dividends
- For Dai-ichi Life and TAL, policyholder dividend rate is set based on the current dividend policy. The rate of Dai-ichi Life is consistent with the post-demutualization policyholder dividend policy, stated in the plan for demutualization.
- For DFL and NFL, no assumption of policyholder dividend rate is set, as it sells only non-participating policies.
- Effective tax rates
- Effective tax rates are set based on the most recent effective tax rate (including local tax) for each company.
- Dai-ichi Life: 28.76% for the fiscal year ended March 31, 2016, 28.16% for the two years ended March 31, 2018, and 27.92% thereafter
- Dai-ichi Frontier Life: 28.84% for the fiscal year ended March 31, 2016, 28.24% for the two years ended March 31, 2018, and 28.00% thereafter
- Neo First Life: 28.84% for the fiscal year ended March 31, 2016, 28.24% for the two years ended March 31, 2018, and 28.00% thereafter
- TAL: 30.00%

Appendix C: EEV Methodology and Assumptions of Protective Life

1. Adjusted Net Worth (“ANW”)

(1) Total net assets

Total net assets on the balance sheet is comprised of the following three components:

Statutory capital and surplus (sum of Protective Life’s subsidiaries):

The starting point for the ANW is the statutory capital and surplus of the life insurance companies. This is taken directly from the statutory annual statement for Protective Life’s subsidiaries as of December 31, 2015 (3,781 million USD).

Value of non-life entities:

The GAAP equity book value of non-life entities is reflected in this component rather than in statutory capital and surplus.

Adjustment for holding company’s equity:

The ANW is adjusted to reflect the net GAAP equity position of the holding company (Protective Life).

(2) Retained earnings in liabilities

Liabilities that are appropriate to be added to the adjusted net worth have been added. The asset valuation reserve is a required liability in the statutory balance sheet of U.S. life insurance companies. The asset valuation reserve is regarded as allocated surplus and is included in ANW.

(3) Adjustment for deferred tax assets and miscellaneous items

This includes (i) deduction of the deferred tax assets on the statutory balance sheet and (ii) addition of assets which have a certain economic value but which are not recorded on the statutory balance sheet.

2. Value of in-force business

- VA business (market-consistent approach)

The value of in-force business for the VA business is calculated based on the same methodology as described in “3. Value of in-force business (Dai-ichi Life, DFL, NFL and TAL)” section in Appendix A. Protective Life defines required capital as the level required to maintain 400% of NAIC Company Action Level (“CAL”) Risk-Based Capital (“RBC”).

- Non-VA businesses (top-down approach)

The value of in-force is calculated by deducting the cost of holding required capital from the present value of future profits. The time value of financial options

and guarantees is not material for the non-VA business.

The present value of future profits is the after-tax statutory profits of non-VA in-force covered business based on projected cash flows calculated on a deterministic basis, and discounted by an appropriate risk discount rate. Investment cash flows are calculated based on the economic assumptions at the reporting date and on asset allocations on the reporting date and expected in the future.

The cost of holding required capital is a spread between the after tax investment yield and the discount rate for holding the required capital.

Protective Life defines required capital as the level required to maintain 400% of CAL RBC for most of its business.

3. Value of new business

Protective Life became a wholly owned subsidiary of Dai-ichi Life on February 1, 2015. The value of new business of Protective Life for the fiscal year ending December 31, 2015 is represented by the value of new policies issued during the eleven months period, and is calculated using the same method as the value of in-force business. The value of new business is calculated separately for the new business acquired during the 1st and the 2nd half of the fiscal year, based on average economic assumptions for each period and non-economic assumptions at the time of sale. The value of new business is the value at the time of sale of new policies. The profit during the fiscal year ended December 31, 2015 from new business is calculated based on the same assumptions above. Premium for investment products is included as premium income revenue in this report as we are reporting on a statutory basis, which is not commonly accounted as premium income revenue in US-GAAP.

4. Economic Assumptions for VA business

U.S. Dollar based market-consistent assumptions as of each reporting date are used for the VA business, which are determined based on an approach which is similar to the approach described in Appendix B.

(1) Risk-free rate

For Protective Life's VA business, US dollar swap rates are used as a proxy for risk-free rates. The table below shows, for selected terms, the risk-free rates (spot rates) which are used in the calculations.

Term	US dollar swap rate	
	January 31, 2015	December 31, 2015
1 Year	0.40%	0.87%
2 Year	0.71%	1.18%
3 Year	0.99%	1.42%
4 Year	1.21%	1.60%
5 Year	1.37%	1.75%
10 Year	1.84%	2.24%
15 Year	2.08%	2.49%
20 Year	2.19%	2.64%
25 Year	2.20%	2.67%
30 Year	2.23%	2.71%
35 Year	2.24%	2.76%
40 Year	2.25%	2.72%
50 Year	2.20%	2.68%

(Source: Bloomberg, after interpolation)

(2) Interest rate models

Implied volatilities of interest rate swaptions used to calibrate the scenarios are summarized as follows:

		January 31, 2015	December 31, 2015
Option Term	Swap Term	USD	USD
5 Year	5 Year	40.6%	33.7%
5 Year	7 Year	38.8%	32.1%
5 Year	10 Year	37.0%	30.5%
7 Year	5 Year	38.1%	30.9%
7 Year	7 Year	36.8%	29.8%
7 Year	10 Year	35.3%	28.5%
10 Year	5 Year	35.1%	27.5%
10 Year	7 Year	34.3%	27.0%
10 Year	10 Year	32.9%	26.0%

(Source: Bloomberg)

[Unofficial translation]

(3) Implied volatilities of equities and other assets

Implied volatilities used to calibrate the scenarios are as follows:

Currency	Underlying Asset	Option Term	Volatility	
			January 31, 2015	December 31, 2015
USD	S&P 500	1Year	18.0%	17.6%
		2Year	19.3%	18.7%
	Russell 2000	1Year	21.8%	21.6%
		2Year	22.6%	22.4%
	Barclays US Aggregate Bond Fund	1Year	4.3%	10.1%
		2Year	4.3%	10.1%

(Source: Willis Towers Watson analysis of Markit data, Bloomberg)

(4) Correlations

The following table shows correlation factors between major variables as of December 31, 2015.

	USD Risk-free rate	S&P 500	Russell 2000	Barclays US Aggregate Bond Fund
USD Risk-free rate	1.00	0.22	0.26	(0.82)
S&P 500	0.22	1.00	0.92	0.05
Russell 2000	0.26	0.92	1.00	(0.02)
Barclays US Aggregate Bond Fund	(0.82)	0.05	(0.02)	1.00

(Source: Bloomberg)

(5) Assumed investment yield used for the expected return calculation

The assumed investment yield of VA fund return used for the calculation of “Expected existing business contribution (market-consistent approach)” in “3. Movement Analysis” is as follows:

	Assumed investment yield
February-June Period	6.00%
July-December Period	7.00%

5. Economic Assumptions and Risk Discount Rate for Non-VA businesses

(1) Economic assumptions

Investment cash flows for the top-down approach are based on the economic assumptions on the reporting date and on the asset allocations on the reporting date and expected in the future. Key economic assumptions include the level of government bond rates, default rates and investment expenses. Government bond rates and credit spreads were set equal to prevailing levels at each reporting date. No changes to the levels were projected. Credit spreads in the in-force model graded from initial levels to historical averages over projected years 6 – 10.

Existing yields are as follows:

	Current Yield (%)	
	February 1, 2015	December 31, 2015
Corporate Bonds	5.64	5.38
Others	4.73	4.48
Grand Total	5.32	5.06

(Note) Statutory basis, before default

Reinvestment yields vary by liability group, in accordance with the characteristics of the liabilities and actual practice, and are determined based on the reinvestment strategy on the reporting date and expected in the future.

Reinvestment rates by main liability group are as follows:

Main Products	Reinvestment Rates	
	February 1, 2015	December 31, 2015
Universal Life and VUL	3.79-4.09%	4.20-5.01%
Traditional and term life	3.36-3.83%	4.16-4.72%
Fixed annuities	2.80-3.83%	3.39-4.72%
MVA annuities	1.98-2.39%	2.45-3.14%

(Note 1) Before default

(Note 2) Rates vary by product type

[Unofficial translation]

Default rates, which apply to existing assets and reinvestments, are determined by asset type, duration, and rating, where applicable, based on historical studies.

Expected default costs net of recovery are as follows:

	Default cost (bp)	
	February 1, 2015	December 31, 2015
Existing assets	25	25
Reinvested assets ^(Note)		
Universal Life and VUL	25-37	20-35
Traditional and term life	23-28	20-27
Fixed annuities	17-28	18-27
MVA annuities	11-15	11-15

(Note) Costs vary by product type

Since equity and property assets are a low proportion (less than 1%) of general account assets, the “100 basis point pa increase in the yield on equity/property assets (as a change in the equity or property risk premium with no consequential changes to discount rates)” sensitivity is not calculated.

(2) Risk discount rate

The risk discount rate is set using a weighted average cost of capital approach (WACC) taking into account the cost of equity and cost of debt.

Risk discount rates are as follows:

	In-force business		New business	
	February 1, 2015	December 31, 2015	Five months ended June 30, 2015	Six months ended December 31, 2015
Risk discount rate	6.5%	7.0%	6.75%	7.00%
Risk free rate (10 year U.S. government bond yield)	1.67%	2.27%	2.01%	2.20%
Risk margin	4.83%	4.73%	4.74%	4.80%

6. Non-economic assumptions

All cash flows (premium, operating expense, benefits and claims, cash surrenders, tax, etc.) are projected applying the best estimate assumptions up to the termination of the policies, by product which reflect past, current and expected future experience.

[Unofficial translation]

Future credited rates and policyholder dividends are based on current credited rate setting methods and policyholder dividend strategies.

Dynamic policyholder behavior is applied where appropriate.

The future inflation rate is assumed to be 2.5% p.a. and is applied to the best estimate unit expense assumptions.

The tax rate is set at 35% and is applied to the projected taxable income.

7. Exchange rate

The EEV of Protective Life is calculated in local currency and converted into JPY using the following rate:

	January 31, 2015	December 31, 2015
USD 1.00	JPY 118.25	JPY 120.61

Appendix D: Actuarial Opinion

Dai-ichi Life requested Willis Towers Watson, an independent actuarial firm, to review the calculation of the Group's EEV and obtained the following opinion.

Willis Towers Watson has reviewed the methodology and assumptions used to determine the embedded value results as at March 31, 2016 for Dai-ichi Life Group. The review covered the embedded value as at March 31, 2016, the value of new business issued in the fiscal year 2015, the analysis of movement in the embedded value during the fiscal year 2015 and the sensitivities of the embedded value and new business value to changes in assumptions.

Willis Towers Watson has concluded that the methodology and assumptions used comply with the EEV Principles. In particular:

- The methodology makes allowance for the aggregate risks in the covered business:
 - For Dai-ichi Life Group excluding Protective Life's non-VA businesses, through Dai-ichi Life's bottom-up methodology as described in Appendix A of this document, which includes a stochastic allowance for financial options and guarantees, and deductions to allow for the frictional cost of required capital and the impact of non-hedgeable risks, and
 - For Protective Life's non-VA businesses, through Dai-ichi Life's top-down methodology as described in Appendix C of this document, which incorporates risk margins in the discount rates applied to best estimate deterministic projections of after-tax statutory profits and the deduction of the cost of risk-based capital relating to the business. Consequently, it should be noted that the results for Dai-ichi Life Group, in particular Protective Life's non-VA business, may materially differ from a capital market valuation of such risk (so called "market consistent valuation");
- The operating assumptions have been set with appropriate regard to past, current and expected future experience;
- The economic assumptions used are internally consistent and consistent with observable market data; and
- For participating business, the assumed policyholders' dividend rates, and the allocation of profit between policyholders and shareholders, are consistent with the projection assumptions, established company practice and local market practice.

[Unofficial translation]

The methodology and assumptions also comply with the EEV Guidance, with the disclosed exceptions of showing the sensitivity of a 0.5% change in interest rates (rather than 1%).

Willis Towers Watson has also reviewed the results of the calculations, without however undertaking detailed checks of all the models, processes and calculations involved. On the basis of our review, Willis Towers Watson is satisfied that the disclosed results have been prepared, in all material respects, in accordance with the methodology and assumptions set out in this disclosure document. It should be noted that the Dai-ichi Life Group EEV allows for Protective Life in alignment with the Group's consolidated financial statements. The VNB results allow for business written by Protective Life during the period February 1, 2015 to December 31, 2015, corresponding to the balance dates of Protective Life for the Group's consolidated financial statements. The analysis of movement in Protective Life's embedded value allows for the movement over the same period.

In arriving at these conclusions, Willis Towers Watson has relied on data and information provided by Dai-ichi Life, including estimates for the market value of assets for which no market prices exist. This opinion is made solely to Dai-ichi Life in accordance with the terms of Willis Towers Watson's engagement letter. To the fullest extent permitted by applicable law, Willis Towers Watson does not accept or assume any responsibility, duty of care or liability to anyone other than Dai-ichi Life for or in connection with its review work, the opinions it has formed, or for any statement set forth in this opinion.

Appendix E: Glossary

Best Estimate Assumption	An assumption that represents the mean expected financial outcome to shareholders from the range of possible outcomes for future experience of that assumption.
Certainty Equivalent Present Value of Future Profits / Present Value of Future Profits	<p>For a market consistent approach, the Certainty Equivalent Present Value of Future Profits is the present value of future statutory after-tax profits, projected over the life time of the policies in a scenario where all investments are assumed to earn the risk-free rate and future statutory after-tax profits are discounted at the risk-free rate.</p> <p>For a top-down approach, the Present Value of Future Profits is the present value of future statutory after-tax profits, projected over the life time of the policies in a scenario where assumed investment returns include allowance for expected investment risk premiums and future statutory after-tax profits are discounted at a risk discount rate.</p>
CFO Forum	The CFO Forum is a high-level discussion group formed and attended by the Chief Financial Officers of major European insurance companies. Its aim is to discuss issues relating to financial reporting developments for their businesses and how they can create greater transparency for investors. The CFO Forum was created in 2002.
Cost of Holding Required Capital	<p>Cost of Holding Required Capital is the decrease in present value of distributable profits attributable to shareholders, related to holding required capital.</p> <p>For a market-consistent approach, this is called “frictional cost”, and this reflects the investment and taxation costs incurred by shareholders through investing required capital in the company rather than directly.</p> <p>For a top-down approach, a spread between the investment yield and the discount rate for holding the required capital is included.</p>
Cost of non-hedgeable Risks	Explicit cost for asymmetric non-hedgeable risks such as operational risks.
Discount rate / Risk	A discount rate is used for discounting future profits in

discount rate	calculating the value of in-force and new business. For a market-consistent approach, a risk-free rate is used as the discount rate. For a top-down approach, the discount rate includes a risk margin. For the purpose of this report, risk discount rate indicates the risk discount rate for a top-down approach.
EEV Principles	European Embedded Value (EEV) Principles were published by the CFO Forum in May 2004, together with additional guidance on disclosures in October 2005, addressed the treatment of options and guarantees and provided the insurance industry with improved sensitivities and disclosures.
ICS	Insurance capital standard (ICS) is a new capital standard which International Association of Insurance Supervisors (IAIS) is developing as a part of ComFrame. ComFrame is a common framework for supervision of internationally active insurance groups (IAIGs).
Implied Volatility	The implied volatility of an option contract is the volatility implied by the market price of the option.
Look-through Basis	A basis via which the impact of an action on the whole group, rather than on a particular part of the group, is measured.
Market-consistent Approach	A measurement approach where economic assumptions are such that projected asset cash flows are valued consistently with current market prices for traded assets.

MCEV Principles	The European Insurance CFO Forum Market Consistent Embedded Value Principles (Copyright© Stichting CFO Forum Foundation 2008) were published by CFO Forum in June 2008 to ensure the valuation to be on a market consistent basis and to improve comparability between companies. However, in October 2009, in light of severe market conditions, the principles were revised and it was decided to defer mandatory MCEV reporting for all members until year-end 2011, and in April 2011, the mandatory MCEV reporting from year-end 2011 was withdrawn by the CFO Forum.
Required Capital	The amount of assets, over and above the value placed on liabilities in respect of covered business, whose distribution to shareholders is restricted.
Risk-free Rate	Prospective yields on securities to be considered to be free of default or credit risk.
Solvency II	Solvency II is an economic capital based new regulatory framework for insurance companies in Europe. It was be effective from January 1, 2016.
Stochastic Method	Techniques that incorporate the potential future variability in assumptions affecting their outcome.
Swaption	A swaption is an option giving the holder the right to enter into a certain swap at a certain time in the future.
Time Value of Financial Options and Guarantees	An option feature has two elements of value, the time value and intrinsic value. Intrinsic value is that of the most valuable benefit under the option under conditions at the valuation date. Time value is the additional value ascribable to the potential for benefits under the option to increase in value prior to expiry.
Top-down approach	A measurement approach that uses a risk discount rate, typically based on a company's weighted average cost of capital to allow for risk.
Ultimate forward rate	Based on the idea that future forward rate should converge with a fixed level, ultimate forward rate is the fixed level of future forward rate. It is common to set the fixed level based on macro-economic analysis, etc.